Tuesday, May 14, 2024
Regular Board Meeting

5:30 p.m.
-
In-Person Meeting:
East English Village Preparatory Academy @ Finney
5020 Cadieux
Detroit, MI 48224
Board of Education
-
How to View Online:
Log on to https://www.detroitk12.org/boardmeeting
-
How to Make an “In-Person” Public Comment:
Members of the public are welcome to address the Board during “Public Comment”. Individuals wishing to address the Board must register in person or virtually prior to the close of public comment registration.
The Chair will call the names of individuals registered in person to address the Board in the order received. Please remain seated until your name is called.
-
How to Make a “Virtual” Public Comment:
Virtual Public Comment will be facilitated through a Zoom Webinar. Individuals wishing to address the Board may do so by choosing one of the two (2) options:
1. Via Computer, select the “raise your hand” option on the screen; or
2. Via Telephone, press *9 to raise your hand.
The meeting administrator will select the individuals in the order received. You will remain muted until it is your time to speak.
All comments will be limited to three (3) minutes. The Superintendent will reply to questions or concerns raised today that do not violate ethical or legal standards, confidentiality, privacy of others, or require additional information to respond. If you would like a direct response to your question and/or concern, please forward an email to the Secretary of the Board Vania Moore at vania.moore@detroitk12.org.
-
Zoom Webinar for Virtual Public Comment
Join by Computer: https://bit.ly/DPSCDBoardMeetings (please copy and paste link)
Join by Telephone: (301) 715-8592 Webinar ID: 820 0220 7102#

1. Meeting Opening

<table>
<thead>
<tr>
<th>Subject</th>
<th>1.01 Meeting Norms</th>
</tr>
</thead>
<tbody>
<tr>
<td>Meeting</td>
<td>May 14, 2024 - Regular Board Meeting</td>
</tr>
<tr>
<td>Category</td>
<td>1. Meeting Opening</td>
</tr>
<tr>
<td>Access</td>
<td>Public</td>
</tr>
<tr>
<td>Type</td>
<td>Procedural</td>
</tr>
</tbody>
</table>

MEETING NORMS
We respect the rights of all persons to participate in this public meeting of the Board and kindly request that everyone engage in behavior that supports the same.

In the event anyone engages in behavior that is not in support of the good, we request that you refrain from that behavior.

### 2. Student Presentation

**Subject**  
2.01 Student Presentation - The Color Guards from Denby High School  
Meeting  
May 14, 2024 - Regular Board Meeting  
Category  
2. Student Presentation  
Access  
Public  
Type  
Procedural

Student Presentation - The Color Guards from Denby High School, led by SFC Urquhart.

**Subject**  
2.02 "Star Spangled Banner” and "Lift Every Voice and Sing"  
Meeting  
May 14, 2024 - Regular Board Meeting  
Category  
2. Student Presentation  
Access  
Public  
Type  
Procedural

Student Presentation - “Star Spangled Banner” and “Lift Every Voice and Sing” performed by a vocal soloist from Duke Ellington School.

### 3. Approval of Agenda

**Subject**  
3.01 Approval of Agenda  
Meeting  
May 14, 2024 - Regular Board Meeting  
Category  
3. Approval of Agenda  
Access  
Public  
Type  
Action
4. Approval of Minutes

**Subject**  
4.01 Regular Board Meeting Minutes from April 9, 2024

Meeting  
May 14, 2024 - Regular Board Meeting

Category  
4. Approval of Minutes

Access  
Public

Type  
Action

Recommended Action  
Motion to Approve Regular Board Meeting Minutes from April 9, 2024

File Attachments
Draft DPSCD RBM Minutes 4.9.24.pdf (237 KB)

---

**Subject**  
4.02 Special Board Meeting Minutes from April 15, 2024

Meeting  
May 14, 2024 - Regular Board Meeting

Category  
4. Approval of Minutes

Access  
Public

Type  
Action

Recommended Action  
Motion to Approve Special Board Meeting Study Session Minutes from April 15, 2024

File Attachments
Draft DPSCD SBM Minutes 4.15.24.pdf (186 KB)

---

**Subject**  
4.03 Special Board Meeting Closed Session from April 15, 2024

Meeting  
May 14, 2024 - Regular Board Meeting

Category  
4. Approval of Minutes

Access  
Public

Type  
Action

Recommended Action  
Motion to Approve Special Board Meeting Study Session Closed Session from April 15, 2024

File Attachments
Draft DPSCD SBM Minutes 4.15.24.pdf (186 KB)
### 4.04 Academic Committee Meeting Minutes from April 22, 2024

**Meeting**  
May 14, 2024 - Regular Board Meeting

**Category**  
4. Approval of Minutes

**Access**  
Public

**Type**  
Action

**Recommended Action**  
Motion to Approve Academic Committee Meeting Minutes from April 22, 2024

**File Attachments**  
Academic Committee Meeting 4.22.24.pdf (169 KB)

### 4.05 Finance Committee Meeting Minutes from April 26, 2024

**Meeting**  
May 14, 2024 - Regular Board Meeting

**Category**  
4. Approval of Minutes

**Access**  
Public

**Type**  
Action

**Recommended Action**  
Motion to Approve Finance Committee Meeting Minutes from April 26, 2024

**File Attachments**  
Finance Meeting Minutes 4.26.24.pdf (192 KB)

### 5. Public Comment Registration Closes

#### 5.01 Public Comment Registration Closes

**Meeting**  
May 14, 2024 - Regular Board Meeting

**Category**  
5. Public Comment Registration Closes

**Access**  
Public

**Type**  
Procedural

### 6. Chair Remarks

#### 6.01 Chair Remarks

**Meeting**  
May 14, 2024 - Regular Board Meeting

**Category**  
6. Chair Remarks

**Access**  
Public

**Type**  
Presentation, Information
## 7. Student Report

<table>
<thead>
<tr>
<th>Subject</th>
<th>7.01 Student Report</th>
</tr>
</thead>
<tbody>
<tr>
<td>Meeting</td>
<td>May 14, 2024 - Regular Board Meeting</td>
</tr>
<tr>
<td>Category</td>
<td>7. Student Report</td>
</tr>
<tr>
<td>Access</td>
<td>Public</td>
</tr>
<tr>
<td>Type</td>
<td>Presentation, Information</td>
</tr>
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## 8. Finance Report

<table>
<thead>
<tr>
<th>Subject</th>
<th>8.01 Finance Report - Jeremy Vidito, Chief Financial Officer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Meeting</td>
<td>May 14, 2024 - Regular Board Meeting</td>
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<tr>
<td>Category</td>
<td>8. Finance Report</td>
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<tr>
<td>Access</td>
<td>Public</td>
</tr>
<tr>
<td>Type</td>
<td>Report</td>
</tr>
</tbody>
</table>

File Attachments
[May Board Finance Report.pdf (1.196 KB)](https://go.boarddocs.com/mi/detroit/Board.nsf/Private?open&login#)

## 9. Superintendent's Report

### 9.01 Recognition of District Core Values

<table>
<thead>
<tr>
<th>Subject</th>
<th>9.01 Recognition of District Core Values</th>
</tr>
</thead>
<tbody>
<tr>
<td>Meeting</td>
<td>May 14, 2024 - Regular Board Meeting</td>
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<tr>
<td>Category</td>
<td>9. Superintendent's Report</td>
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<td>Access</td>
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<tr>
<td>Type</td>
<td>Report</td>
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### 9.02 Academics

<table>
<thead>
<tr>
<th>Subject</th>
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<tbody>
<tr>
<td>Meeting</td>
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<tr>
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<td>9. Superintendent's Report</td>
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<td>Access</td>
<td>Public</td>
</tr>
<tr>
<td>Type</td>
<td>Report</td>
</tr>
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</table>

### 9.03 Operations

<table>
<thead>
<tr>
<th>Subject</th>
<th>9.03 Operations</th>
</tr>
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<tbody>
<tr>
<td>Meeting</td>
<td>May 14, 2024 - Regular Board Meeting</td>
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<tr>
<td>Category</td>
<td>9. Superintendent's Report</td>
</tr>
<tr>
<td>Access</td>
<td>Public</td>
</tr>
</tbody>
</table>
10. Public Comment

Subject 10.01 Public Comment
Meeting May 14, 2024 - Regular Board Meeting
Category 10. Public Comment
Access Public
Type Procedural

BOARD OF EDUCATION PUBLIC STATEMENT

For In-Person Public Comment
Members of the public are welcomed to address the Board during “Public Comment”. Individuals wishing to address the Board must register and receive an identification number. The Chair will call the numbers for individuals to address the Board during Public Comment. Please remain seated until your number is called.

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The meeting administrator will select the individuals in the order received. You will remain muted until it is your time to speak.

All comments will be limited to three (3) minutes. The Superintendent will reply to questions or concerns raised today that do not violate ethical or legal standards, confidentiality, privacy of others, or requires additional information to respond. If you would like a direct response to your question and/or concern, please forward an email to the Secretary of the Board Vania Moore at vania.moore@detroitk12.org.

https://go.boarddocs.com/mi/detroit/Board.nsf/Private?open&login#
11. Closed Session

Subject 11.01 Closed Session
Meeting May 14, 2024 - Regular Board Meeting
Category 11. Closed Session
Access Public
Type Action
Recommended Action Motion to enter Closed Session pursuant to MCL 15.268(c) of the Michigan Open Meetings Act to discuss strategy connected with the negotiation of a collective bargaining agreement.

12. Personnel Actions

Subject 12.01 Administrative Terminations
Meeting May 14, 2024 - Regular Board Meeting
Category 12. Personnel Actions
Access Public
Type Action
Recommended Action Motion to approve terminations.

File Attachments
PUBLIC_Termination_Report_May_2024.pdf (101 KB)

Executive File Attachments
CONFIDENTIAL_Termination_Report_Summary_May_2024.pdf (114 KB)

Subject 12.02 Terminations for Cause
Meeting May 14, 2024 - Regular Board Meeting
Category 12. Personnel Actions
Access Public
Type Action
Recommended Action Motion to approve terminations for cause.

File Attachments
MS_Board_Discipline_Summary_Chart_-_PUBLIC.pdf (399 KB)
RS_Board_Discipline_Summary_Chart_-_PUBLIC.pdf (136 KB)
Executive File Attachments
MS Board Discipline Summary Chart and CFR Report - CONFIDENTIAL.pdf (997 KB)
RS Board Discipline Summary Chart and Updated and Re-Issued CFR Report - CONFIDENTIAL.pdf (379 KB)

Subject 12.03 Suspension for Cause
Meeting May 14, 2024 - Regular Board Meeting
Category 12. Personnel Actions
Access Public
Type Action
Recommended Action Motion to approve suspension for cause.

File Attachments
TH Board Discipline Summary Chart - PUBLIC.pdf (111 KB)

Executive File Attachments
TH Board Discipline Summary Chart and CFR Report - CONFIDENTIAL.pdf (351 KB)

13. Administrative Action Items

Subject 13.01 Approval of Wayne RESA Annual Budget
Meeting May 14, 2024 - Regular Board Meeting
Category 13. Administrative Action Items
Access Public
Type Action
Recommended Action Motion to adopt a Resolution in support of the Wayne Regional Educational Service Agency General Fund Operating budget for the 2024-2025 school year.

Recommendation:
That the School Board adopt a Resolution in support of the Wayne Regional Educational Service Agency General Fund Operating budget for the 2024-2025 school year.

Description and Background:
In accordance with Section 380.624 of the Revised School Code, the Board must adopt a resolution expressing its support or disapproval of the proposed Wayne Regional Educational Service Agency (RESA) budget and must submit to the Wayne RESA Board any specific objections and/or proposed changes the Board may have to the budget prior to June 1, 2024.

Gap Analysis:
This action is needed to be in compliance with Section 380.624 of the Revised School Code.
**Previous Outcomes:**
The District has approved Wayne RESA's budgets annually.

**Expected Outcomes:**
The District receives various funding from Wayne RESA based on local property millage and pass through funds from the state and federal government. The District receives approximately $18.2 M annually from the Wayne County Enhancement Millage. The District receives ~$46.2M in funding to administer six schools and multiple programs that provide instruction for students with exceptional needs. The District receives $22.2M in passthrough funding to run our GSRP Pre-K program. An additional $13.7 M in additional categorical student funding.

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
There is no financial impact. This is for administrative / parliamentary purposes only.

**Contact for Item:**
Name: Jeremy Vidito, Chief Financial Officer
Phone: 313-873-6194
Email: jeremy.vidito@detroitk12.org

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**Administrative File Attachments**
- [2024-25 FAQ WRESA PRELIMINARY BUDGET DRAFT.pdf](194KB)
- [2024-2025 MODEL RESOLUTION.docx](20KB)
- [Wayne RESA Preliminary Budget 2024-2025.pdf](2040KB)

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**Subject**

<table>
<thead>
<tr>
<th>Meeting</th>
<th>13.02 Approval of Non-Renewals</th>
</tr>
</thead>
<tbody>
<tr>
<td>May 14, 2024 - Regular Board Meeting</td>
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</tbody>
</table>

**Category**

13. Administrative Action Items

**Access**

Public

**Type**

Action

**Recommended Action**

Motion to approve non-renewal recommendations

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**14. Consent Agenda (Administrative Items)**

**Subject**

<table>
<thead>
<tr>
<th>Meeting</th>
<th>14.01 Approval of the 2023-24 Superintendent Evaluation Tool</th>
</tr>
</thead>
<tbody>
<tr>
<td>May 14, 2024 - Regular Board Meeting</td>
<td></td>
</tr>
</tbody>
</table>
14. Consent Agenda (Administrative Items)

Access: Public

Type: Action

Recommended Action: Motion to approve the performance evaluation system for the Superintendent for the 2023-24 school year.

Recommendation:
That the School Board approve the performance evaluation system for the Superintendent for the 2023-24 school year.

Description and Background:
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

The Revised School Code mandates that the School Board adopt a rigorous, transparent and fair performance evaluation system that:

- Evaluates administrators’ job performance at least annually while providing timely and constructive feedback;
- Establishes clear approaches to measuring student growth and provides administrators with relevant data on student growth; and
- Evaluates an administrator’s job performance, using multiple rating categories that consider student growth and assessment data.

Starting in the 2019-20 school year, the state of Michigan required at least 40% of administrator evaluations to be based on multiple measures of student growth and assessment data. The Student Growth component must incorporate available assessment data from the most recent three years, including state assessment data, which must account for half of the student growth points within the system. The statute also sets forth requirements that the evaluation system include:

- A common evaluation tool that is used universally across schools in the District, which can be developed or adopted by the District;
- Proficiency in the use of the teacher evaluation system;
- Progress made by the school or District in meeting the goals set forth in the school’s School Improvement Plan or the District’s School Improvement Plans;
- Student attendance rate at the school or District;
- Feedback from students, parents, and teachers;
Improvement plans for school administrators rated less than “effective”.

During the 2021-22 school year, the School Board adopted and implemented a Superintendent evaluation that complied with these requirements, including updated projects to reflect Blueprint 2023 and available data sources for the 2021-22 school year. The progress toward priorities component was also updated to align with the School Administrator evaluation tool, Thrive for School Administrators, which uses the District's local school grade model to assess school improvement, including measures of attendance, stakeholder surveys, graduation rate, and other measures of academic proficiency and growth. These updates were approved in the 2022-23 tool and are the same in the 2023-24 proposed tool.

This item is before the Board with this timing so that the proposed projects could be aligned, with alignment tags, to the newly approved goals in Blueprint 2027. For the 2024-25 school year, the Superintendent Evaluation system will require revision to comply with the amended requirements in the Michigan School Code for educator evaluations.

The proposed point allocation for the 2023-24 school year is the following, which is the same as the 2021-22 and 2022-23 tool:

**Evaluation Tool – 50/100 Points**

<table>
<thead>
<tr>
<th>Domain</th>
<th>Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>Visionary Leadership</td>
<td>20%</td>
</tr>
<tr>
<td>Instructional Leadership</td>
<td>20%</td>
</tr>
<tr>
<td>Talent Management</td>
<td>15%</td>
</tr>
<tr>
<td>Organizational &amp; Fiscal Management</td>
<td>15%</td>
</tr>
<tr>
<td>Communication &amp; Relationships</td>
<td>10%</td>
</tr>
<tr>
<td>Governance &amp; Board Relations</td>
<td>10%</td>
</tr>
<tr>
<td>Professionalism &amp; Ethics</td>
<td>10%</td>
</tr>
</tbody>
</table>

**Student Growth – 40/100 Points**

**Progress Towards Priorities – 10/100 Points**

The Superintendent will earn an overall summative evaluation score based on the number of points received out of the 100 possible points. The cut scores are as follows:

<table>
<thead>
<tr>
<th></th>
<th>Ineffective</th>
<th>Minimally Effective</th>
<th>Effective</th>
<th>Highly Effective</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than 36</td>
<td></td>
<td>More than or equal to 36 points and less than 63 points.</td>
<td>More than or equal to 63 points and less than 88 points.</td>
<td>More than or equal to 88 points.</td>
</tr>
</tbody>
</table>
**Gap Analysis:**
If the 2023-24 Superintendent Evaluation Tool is not approved, then the District and Board would lack an updated evaluation tool that complies with statute, captures new projects and is aligned with the Thrive for School Administrators evaluation tool, and which features the local school grade model to assess progress toward priorities.

**Previous Outcomes:**
The Superintendent evaluation tool was implemented in the 2017-18, 2018-19, 2020-21, 2021-22, 2022-23 school years. The Superintendent was awarded an Effective rating in each cycle.

**Expected Outcomes:**
The updates to the model are expected to ensure compliance with state statute and ensure continued alignment between the Superintendent evaluation and School Administrator evaluations.

**Alignment to Strategic Plan:**
Goal 1: Improve Attendance
Goal 2: Push to Higher Levels of Proficiency
Goal 3: Graduate Future-Ready Students
Goal 4: Assure Sustainability and Continued Progress

**Financial Impact:**
N/A

**Contact for Item:**
Name: Elizabeth Cutrona, Chief of Staff
Phone: 313-873-6205
Email: elizabeth.cutrona@detroitk12.org

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2023-24 Superintendent Evaluation Tool _vCommittee.pdf (1,004 KB)
**Recommendation:**
That the School Board approve contract renewals for school-based services for academic support, enrichment activities, youth development and wraparound services through June 30, 2025, including private, non-public schools in an amount not-to-exceed $13,944,106.

**Description and Background:**
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

Since 2018, the District has issued requests for proposals from qualified student enrichment vendors who are capable of meeting the unique needs of our schools. Most of these vendors have been small local businesses and many are minority or women-owned companies.

District staff and Principals have reviewed these applications to identify those vendors that met the District’s expectations. Vendors approved through this process have been included in a school services catalogue from which school locations select supplemental curricular activities. Proposed services may be one-time workshops, student assemblies, or may provide services on a recurring basis (daily, weekly).

Schools receive Discretionary General Fund and Title I or 31a funding which may be used to purchase supplies, fund supplemental positions, or contract with third-party organizations. Once approved by the Board, schools may allocate their discretionary funds to contract services from one or more of the approved vendors. The District will work with selected organizations to create a catalog of approved programs and costs for schools to review.

For the Summer of 2024, the District has partnered with The Ballmer Group and the United Way of Southeastern Michigan to offer a comprehensive summer academic and enrichment program. Through these partnerships, the District will make full day academic and enrichment summer programming available to all District students in grades K-8 at various District facilities.

**Current District Student Enrichment Vendors**

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Vendor</th>
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<tbody>
<tr>
<td>3D Dance Academy</td>
<td>Leland Community Affairs</td>
</tr>
<tr>
<td>Abrakadoodle of Wayne County</td>
<td>Life Directions</td>
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<tr>
<td>ACAN</td>
<td>Lifescapes Connection Associates</td>
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<tr>
<td>Arts and Scraps</td>
<td>Little Scholars</td>
</tr>
<tr>
<td>At Bat</td>
<td>Living Arts</td>
</tr>
<tr>
<td>Banks Services</td>
<td>Marissa Carter</td>
</tr>
<tr>
<td>Bishop Blueprint Consulting</td>
<td>Mosaic Youth Theater of Detroit</td>
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<tr>
<td>Boyz Time, LLC</td>
<td>Motor City Street Dance Academy</td>
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<tr>
<td>BuildOn</td>
<td>Nanou Djapo Cultural Arts Inc</td>
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<tr>
<td>Caleb's Kids</td>
<td>National Educational Organization</td>
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<tr>
<td>Camp Dinner Table</td>
<td>New Era Detroit</td>
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<td>-------------------------------------------</td>
<td>----------------------------------</td>
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<tr>
<td>Catapult Learning</td>
<td>Piper</td>
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<tr>
<td>CDE LLC</td>
<td>PKSA Karate Detroit</td>
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<tr>
<td>Charging Michigan Inc</td>
<td>Polished Biz LLC</td>
</tr>
<tr>
<td>Clearly Organized, LLC</td>
<td>Pretty Brown Girls</td>
</tr>
<tr>
<td>College for Creative Studies</td>
<td>Renaissance City Chargers Athletic Association</td>
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<tr>
<td>Critical Connections Group</td>
<td>Seedtime and Harvest Productions</td>
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<tr>
<td>D Hughes Enterprises</td>
<td>Showers of Grace of MI</td>
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<tr>
<td>DAPCEP</td>
<td>Sound Body Sound Mind</td>
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<tr>
<td>Detroit Musix</td>
<td>Studentnest, Inc.</td>
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<tr>
<td>Detroit PAL</td>
<td>TECH4U Technology Learning Center</td>
</tr>
<tr>
<td>Developing KIDS</td>
<td>Teen Hype</td>
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<tr>
<td>DPR Educational Services</td>
<td>The L.I.V.E. Outreach</td>
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<tr>
<td>Dreamtek Consulting</td>
<td>The Lawn Academy</td>
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<tr>
<td>Eastside Community Network</td>
<td>The Rae Curtis Initiative</td>
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<tr>
<td>Ed for Tech</td>
<td>The Simmons Advantage</td>
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<tr>
<td>Eduvation</td>
<td>The SONG Detroit Project</td>
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<td>Empowerment Advocacy Group</td>
<td>The Yunion</td>
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<tr>
<td>Enrich Kids now DBA Youth Enrichment</td>
<td>Tuskegee Airmen National Museum</td>
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<tr>
<td>Services</td>
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<tr>
<td>Exotic Zoo</td>
<td>Umoja Debate Team</td>
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<tr>
<td>FACTS Education Solution</td>
<td>University Instructors</td>
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<tr>
<td>Faith Soars Counseling</td>
<td>Urban Neighborhood Initiatives</td>
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<tr>
<td>Free2Bee</td>
<td>Village Solutions</td>
</tr>
<tr>
<td>Girl Scouts of SE MI</td>
<td>Wayne County Neighborhood Legal Services</td>
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<tr>
<td>GPS Solutions</td>
<td>Wayne Metropolitan Community Action Agency</td>
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<tr>
<td>Infrastructure 4 Success</td>
<td>YMCA of Metro Detroit</td>
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<tr>
<td>InsideOut</td>
<td>The Soccer District</td>
</tr>
<tr>
<td>KinderCare Champions</td>
<td>Boys and Girls Club</td>
</tr>
<tr>
<td>Learn-IT</td>
<td>No Fear Café</td>
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<tr>
<td>Diversified Community Services</td>
<td>BluCar</td>
</tr>
<tr>
<td>InsideOut Literacy</td>
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</tbody>
</table>

Private and non-public schools are eligible for Federal funding (Title I, II, III, IV) to support eligible students. Through the budgeting process, PNP schools may procure contract services. Vendors will be contracted to provide academic intervention, conflict resolution, mentoring, wraparound, English Language Learner, or enrichment services to DPSCD PNP schools.
**Gap Analysis:**
If these contracts are not approved, the District would miss a valuable opportunity to enrich the learning experiences of our students. These vendors provide unique supplemental programs to meet the individual needs of our schools, students and families in ways that current District staff are unable to provide.

**Previous Outcomes:**
For the past several years, the District has issued RFPs to identify school-based service providers. By identifying vendors early, schools can allocate funding and secure services for the start of the school year.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021-2022</td>
<td>$7,785,750</td>
</tr>
<tr>
<td>2022-2023</td>
<td>$6,729,025</td>
</tr>
<tr>
<td>2023-2024*</td>
<td>$6,681,321</td>
</tr>
</tbody>
</table>

*Purchase Orders issued as of 04/05/2024.*

The District has traditionally offered summer programing primarily for students requiring additional academic support or students in grades 6 - 12 in need of additional credits or courses for promotion and/or graduation. During the summer of 2021 and 2022, the District leveraged one-time COVID-19 funding to provide a comprehensive academic/enrichment summer program at both District and neighborhood sites.

**Expected Outcomes**
The approved vendors will be included in the District's school-based vendor catalog. Schools will be able to procure services during the day or after school from one of the vendors to provide supplemental services to students.

**Alignment to Strategic Plan**
Outstanding Achievement
Transformative Culture

**Financial Impact**

$13,944,106 in general and grant funds

RFP 22-0060: On December 17, 2021, an RFP was posted to solicit contracted vendors to provide K-8 and high school students with athletics, arts (visual and performing), STEAM, youth development, or other engaging enrichment programing as part of its enrichment catalog. Via DemandStar, 727 vendors were notified of the RFP. Thirty-three responses were received on or before January 28, 2022. An Evaluation Committee was convened on February 4, 2022.
RFP 22-0194: On May 27, 2022, an RFP was posted to solicit school-based student enrichment services, specifically for expanded day, after school and private, non-public services. Via DemandStar, 398 vendors were notified of the RFP. 31 responses were received on or by June 17, 2022. The final Evaluation Committee was convened July 12, 2022.

RFP 23-0148 On January 5, 2023, an RFP was posted to solicit student enrichment programming/management to be offered during the school day, after-school, and/or during summer school. Via DemandStar, 696 vendors were notified of the RFP. Sixty responses were received on or before February 3, 2023. The final Evaluation Committee was convened on February 17, 2023, following comprehensive programmatic and pricing reviews, as well as cost clarification meetings.

**Contacts for Item:**
Name: Nidia Ashby, Chief of Schools  
Phone: 313-873-1951  
Email: nidia.ashby@detroitk12.org

Name: Jeremy Vidito, Chief Financial Officer  
Phone: 313-873-6194  
Email: jeremy.vidito@detroitk12.org

**Administrative File Attachments**
- 23-0148 RFP Responses Part 1.zip (91,288 KB)  
- 23-0148 RFP Responses Part 2.zip (88,702 KB)  
- 23-0148 RFP Responses Part 3.zip (77,733 KB)  
- 23-0148 RFP Responses Part 4.zip (80,593 KB)  
- 23-0148 RFP Responses Part 5.zip (79,858 KB)  
- 23-0148 RFP Responses Part 6.zip (72,372 KB)  
- 23-0148 RFP Responses Part 7.zip (92,457 KB)  
- 23-0148 RFP Responses Part 8.zip (92,793 KB)  
- 23-0148 RFP Responses Part 9.zip (89,674 KB)  
- 23-0148 RFP Responses Part 10.zip (89,722 KB)  
- 23-0148 RFP Responses Part 11.zip (78,854 KB)  
- 23-0148 RFP Responses Part 12.zip (86,263 KB)  
- 22-0194 RFP Responses Part 1.zip (78,340 KB)  
- 22-0194 RFP Responses Part 2.zip (85,523 KB)  
- 22-0194 RFP Responses Part 3.zip (87,090 KB)  
- 22-0194 RFP Responses Part 4.zip (63,456 KB)

**Executive File Attachments**
- 23-0148 RFP Responses Part 1.zip (91,288 KB)  
- 23-0148 RFP Responses Part 2.zip (88,702 KB)  
- 23-0148 RFP Responses Part 3.zip (77,733 KB)  
- 23-0148 RFP Responses Part 4.zip (80,593 KB)  
- 23-0148 RFP Responses Part 5.zip (79,858 KB)  
- 23-0148 RFP Responses Part 6.zip (72,372 KB)  
- 23-0148 RFP Responses Part 7.zip (92,457 KB)  
- 23-0148 RFP Responses Part 8.zip (92,793 KB)  
- 23-0148 RFP Responses Part 9.zip (89,674 KB)  
- 23-0148 RFP Responses Part 10.zip (89,722 KB)  
- 23-0148 RFP Responses Part 11.zip (78,854 KB)  
- 23-0148 RFP Responses Part 12.zip (86,263 KB)
Subject: 14.03 Approval of Contracts with EBS Healthcare Inc./Stepping Stones Group, Invo HealthCare, Procare Therapy, and DotCom Therapy Inc.

Meeting: May 14, 2024 - Regular Board Meeting

Category: 14. Consent Agenda (Administrative Items)

Access: Public

Type: Action

Recommended Action: Motion to approve contracts with EBS Healthcare Inc./Stepping Stones Group, Invo HealthCare, Procare Therapy, and DotCom Therapy Inc. through June 30, 2025, in an amount not to exceed $6,000,000

Recommendation:
That the School Board approve contracts with EBS Healthcare Inc./Stepping Stones Group, Invo HealthCare, Procare Therapy, and DotCom Therapy Inc. through June 30, 2025, in an amount not to exceed $6,000,000.

Description and Background:
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

The District contracts with vendors to provide supplemental special education support services to students who are being assessed for or have been identified as having an Individualized Education Plan ("IEP") in 13 private/parochial schools located in Wayne County, 55 non-public head-start centers, Child Find referrals and all District sites.

Prior to the COVID-19 pandemic, there had been an increase in District recruitment of ancillary staff and a decreased need for certain contracted ancillary staff, such as school social workers. With the prolonged impact of the pandemic, there has been a decrease in the hiring of District ancillary staff but an increase in need. Aligned with guidance from the Michigan Department of Education ("MDE") and federal guidance, the anticipated increase in the number of evaluations for special education has continued. There is a lack of availability, however, of District staff due to vacancies...
and the critical national shortage of ancillary staff. The increased need for school psychologists and speech language pathologists aligns with District initiatives and MDE requirements to address students’ social-emotional learning needs and interventions required through the Multi-Tiered Systems of Support (MTSS) process. While the District has increased the hiring of internal school social workers, occupational therapists, and physical therapists, the number of school psychologist and speech and language pathologist vacancies continues to align with the national critical shortage. In the 2021-2022 school year, the District increased from a single contractor to three contractors providing additional school psychologists. However, even with three contractors, the ancillary vacancies in the District were not eliminated. The contractors will play their employees a high rate to move the District to fully staffed status.

**Gap Analysis:**
All ESE and general education students will benefit from EBS, DotCom, Invo Healthcare, and Procare for its Ancillary Service Providers.

Without this contract, it will be more difficult for the District to meet the increased demand for a variety of special education services.

**Previous Outcomes:**
For the 2023-2024 fiscal year, EBS provided 2.0 School Social Workers, 2.0 Occupational Therapists, 1.0 Physical Therapists, 12.0 School Psychologists, and 12.0 Speech & Language Providers. DotCom provided 19.0 School Psychologists. We added two new providers as of 4/8/24 Invo Healthcare (to provide) 4 speech and 4 Psychologists. Procare (to provide) 4 Speech and 4 Psychologists. The total contracted amount was $9,646,432.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
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</thead>
<tbody>
<tr>
<td>2021-2022</td>
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<td>2022-2023</td>
<td>$3,740,976</td>
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<td>2023-2024</td>
<td>$3,149,479</td>
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</table>

*Approved purchase orders as of 4/12/2024

**Expected Outcomes:**
For 2024-2025, ancillary contracted staff needed to conduct required evaluations and provide clinical support to students based on identified IEP needs include 8.0 School Social Workers, 3.0 Occupational Therapists, 1.0 Physical Therapists, 36.0 School Psychologists and 31.0 SLPs. The goal still remains to hire as many District staff as possible.

In an effort to fully staff the contracted positions through vendors until District staff can be hired, ESE has added two additional staffing firms for the upcoming fiscal year. The request in this board item is conservative based on past experience of vendors not being able to provide staff. Should the two new vendors exceed expectations, ESE will bring another board item for approval to increase contract values.
Providing Ancillary Service Providers will ensure that ESE and general education students.

<table>
<thead>
<tr>
<th>Staff Needs</th>
<th>Caseload Numbers</th>
<th>Assessments</th>
<th></th>
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<tbody>
<tr>
<td></td>
<td>2023-2024</td>
<td>2024-2025</td>
<td></td>
</tr>
<tr>
<td>Projected</td>
<td>Projected</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Caseloads #s through</td>
<td>Caseloads #s</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4/4/24</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Speech Language Pathologists (SLP) including</td>
<td>5956</td>
<td>6450</td>
<td>2989</td>
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<tr>
<td>EIDC</td>
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<td></td>
<td>3040</td>
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<tr>
<td>School Social Workers (SSW)</td>
<td>4009</td>
<td>4205</td>
<td>2013</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>2063</td>
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<tr>
<td>School Psychologists</td>
<td>N/A</td>
<td>N/A</td>
<td>4350</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>4451</td>
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<tr>
<td>Occupational Therapists (OT)</td>
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<td>2240</td>
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<td></td>
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<td>Physical Therapist (PT)</td>
<td>400</td>
<td>420</td>
<td>210</td>
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<td></td>
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<td>262</td>
</tr>
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</table>

**Alignment to Strategic Plan:**

Outstanding Achievement

**Financial Impact:**

$6,000,000 from Fund 11, 16, and 22

Bid Process: On October 27, 2023, RFP 24-0114 was posted to solicit qualified vendors to provide specialized student service professionals for the DPSCD schools. Via DemandStar, 2,564 vendors were notified, and twelve responses were received on or by November 17, 2023. An evaluation conference was held, and the evaluation committee selected Invo HealthCare, ProCare Therapy, EBS Healthcare, and DotCom Therapy as the suppliers that would provide the best service to the District.

**Contact for Item:**

Name: Lohren Nzoma, Assistant Superintendent  
Phone: (313)873-7740  
Email: lohren.nzoma@detroitk12.org

**File Attachments**

- 24-0158 DotCom Therapy FY25.pdf (297 KB)
- 24-0157 The Stepping Stones FY25.pdf (310 KB)
- 24-0114 Invo Healthcare FY25.pdf (307 KB)
- 24-0153 Procare Therapy FY25.pdf (353 KB)

**Administrative File Attachments**

- 24-0114 ESE Ancillary Responses Part 1.zip (44,350 KB)
- 24-0114 ESE Ancillary Responses Part 2.zip (64,564 KB)
- 24-0114 ESE Ancillary Responses Part 3.zip (41,849 KB)
Subject: 14.04 Approval of Contract Renewal with Deaf Community Advocacy Network, Inc. (DEAF C.A.N.!) 

Meeting: May 14, 2024 - Regular Board Meeting 

Category: 14. Consent Agenda (Administrative Items) 

Access: Public 

Type: Action 

Recommended Action: Motion to approve the contract renewal with Deaf Community Advocacy Network, Inc. (DEAF C.A.N.!) through June 30, 2025, in an amount not to exceed $1,900,000 

Recommendation: 
That the School Board approve the contract renewal with Deaf Community Advocacy Network, Inc. (DEAF C.A.N.!) through June 30, 2025, in an amount not to exceed $1,900,000. 

Description and Background: 
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024. 

Deaf Community Advocacy Network, Inc. (DEAF C.A.N.!) has provided 17 Sign Language Interpreter Service Providers to service approximately 81 students with the Deaf and Hard of Hearing Program for 2024-2025. DEAF C.A.N.! services to Detroit Public Schools Community District began in the 2017-2018 academic year. Their responsibilities included facilitating communication between students in the Deaf and Hard of Hearing Program and their hearing peers, teachers, and others involved in the students’ educational process. Interpretation Services take spoken and written English and translates it into Sign Language for students and vice versa for teachers and peers. Services are provided in and out of the classroom, at workshops and other trainings, Board meetings, and any other location as mandated by state and federal law. 

Gap Analysis: 
If this contract is not renewed, the District would be out of compliance with the requirement to provide Interpreter Services for all Deaf and Hard of Hearing stakeholders under the Americans with Disabilities Act (ADA) and the Individuals with Disabilities Education Act (IDEA). Further, the District does not have sufficient staff to meet the language needs of the deaf and hard-of-hearing population, despite continued recruitment efforts. After a review of publicly available certification records, the pool of appropriately certified interpreters is limited statewide and nationwide. There is a national critical shortage of interpreters for the deaf and hard-of-hearing population who meet the Educational Interpreter Performance Assessment (EIPA) performance score of 4.0. This greatly reduces the number of available interpreters to support academics within school districts. Previously, school districts could employ Interpreters with a score of 3.5. The District must continue the utilization of the requested service to remain in compliance with state and federal law.
**Previous Outcomes:**

The use of DEAF C.A.N.! has permitted the District to offer students of the Deaf and Hard of Hearing Community a methodology of communication with their hearing peers, teachers and others involved in the students' educational process, through the provision of qualified interpreters. Likewise, stakeholders have access to Interpreter Services to the extent required by the ADA and IDEA.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021-2022</td>
<td>$1,197,108</td>
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<tr>
<td>2022-2023</td>
<td>$1,399,650</td>
</tr>
<tr>
<td>2023-2024*</td>
<td>$1,615,278</td>
</tr>
</tbody>
</table>

*Approved POs as of 4/11/2024

**Expected Outcomes:**

Through the provision of qualified interpreters, stakeholders will have opportunities to fully access and participate in all academic and social district activities and meetings.

**Alignment to Strategic Plan:**

Whole Child Commitment

**Financial Impact:**

$1,900,000 from General and Exceptional Student Education Funds

Bid Process: RFP 20-0128 was issued on DemandStar and received 11 responses. Based on evaluation of their proposals, Delta-T and DEAF C.A.N.! were selected to provide sign-language interpreter services. Delta-T was the lowest-cost vendor and both Delta-T and DEAF C.A.N.! were selected for contracts. However, Delta T was not able to provide staff and was removed in the FY23 school year.

**Contact for Item:**

Name: Lohren Nzoma, Assistant Superintendent
Phone: 313-873-7740
Email: lohren.nzoma@detroitk12.org

File Attachments

21-0128 Mod 006 DeafCan FY25 (1).pdf (190 KB)

Administrative File Attachments

20-0128 RFP Responses Part 1.zip (62,666 KB)
20-0128 RFP Responses Part 2.zip (46,658 KB)
20-0128 RFP Responses Part 3.zip (31,070 KB)
20-0128 RFP Responses Part 4.zip (18,283 KB)
**Subject**  
14.05 Approval of Contract for K-8 Science Adoptions

**Meeting**  
May 14, 2024 - Regular Board Meeting

**Category**  
14. Consent Agenda (Administrative Items)

**Access**  
Public

**Type**  
Action

**Recommended Action**  
Motion to approve the contract with Amplify and Activate Learning for K-8 Science curriculum through June 30, 2025 in an amount not-to-exceed $9,620,402.

**Recommendation:**
That the School Board approve the adoption and purchase of the recommended K-8 Science instructional materials and professional development resources from Amplify and Activate Learning in an amount not-to-exceed $9,620,402.

**Description and Background:**
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

In 2015, the state implemented new science standards aligned to the Next Generation Science Standards. The District has piloted a multiple science curricula across grade bands to identify resources that meet the following criteria:

- align to the shifts and major features of the state standards which includes the incorporation of the Next Generation Science Standards (NGSS), with three-dimensional learning strategies to engage and support all learners (including race/ethnicity, exceptional students, and English language learners)
- work to achieve grade level standards
- be grounded in research, include formative assessments
- provide supplemental options for remediation and acceleration

RFP 24-0135 was issued in December 2023 and received twelve responses. The evaluation committee comprised of central office team members, science teachers, school administrators, with input from students and community members, selected Amplify for K-5 and Activate Learning for the 6-8 grade bands. Each of the selected curricula is a comprehensive, standards-based core science program that engages teachers and students in the Disciplinary Core Ideas, Science and Engineering Practices, and the Cross-Cutting Concepts, also known as three-dimensional learning.

Each classroom will receive class sets of:
- student resources
- hands-on learning kits
- digital platform access
- teacher instructional guidance with explicit instruction and differentiation.
This purchase includes print resources, hands-on learning kits, digital platform access, and professional development to support curriculum implementation.

Between 2022 and 2024, Activate Learning provided the District with middle school curricular resources for IQWST and OpenSciEd. IQWST was the curriculum offered in the majority of our classrooms while OpenSciEd was piloted in 8 classrooms. Activate’s OpenSciEd curriculum was adopted for all classrooms through this curricular adoption process.

**Gap Analysis:**
Without this purchase the District would not have a single curriculum for each grade band.

**Previous Outcomes:**
In 2021, the state of Michigan implemented a new MSTEP assessment in science. The District’s performance on this assessment in grade 5 has hovered around 5% proficient. In 8th grade, the District’s proficiency rate has improved from an initial rate of 2% in 2020-2021 to 8% 2022-2023.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Amplify</th>
<th>Activate Learning</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021-2022</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>2022-2023</td>
<td>$0</td>
<td>$241,917</td>
</tr>
<tr>
<td>2023-2024</td>
<td>$0</td>
<td>$567,411</td>
</tr>
</tbody>
</table>

**Expected Outcomes:**
The proposed Science adoption will provide clear, concise curriculum mapping with explicit, scaffolded lessons. The District's strategic plan metrics & targets outline an expected 5.2 percentage points increase per year in proficiency.

**Alignment to Strategic Plan:**
Transformative Culture
Outstanding Achievement

**Financial Impact:**
$9,620,402 total in grants and general funds

<table>
<thead>
<tr>
<th>Item</th>
<th>Amplify K-5</th>
<th>Activate 6-8</th>
</tr>
</thead>
<tbody>
<tr>
<td>Digital Platform Access, 24-25 SY</td>
<td>$684,000</td>
<td>$724,440</td>
</tr>
<tr>
<td>Printed Teacher Guides, 24-25 SY</td>
<td>$153,216</td>
<td>$504,000</td>
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<tr>
<td>Hands-on Learning Kits, 24-25 SY</td>
<td>$3,573,600</td>
<td>$2,879,160</td>
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<tr>
<td>Teacher Professional Development, 24-25 SY</td>
<td>$197,404</td>
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</tr>
<tr>
<td>Contingency (10%)</td>
<td>$460,822</td>
<td>$413,760</td>
</tr>
<tr>
<td><strong>Total:</strong></td>
<td><strong>$5,069,042</strong></td>
<td><strong>$4,551,360</strong></td>
</tr>
</tbody>
</table>
**Bid Process:** RFP 24-0135 was issued on DemandStar.com and received twelve responses from twelve vendors. Based on evaluation of the proposal, Amplify and Activate Learning were selected as the suppliers providing highly aligned and comprehensive science program. Each has the capability and experience to provide the services requested and provided the most competitive pricing.

**Contact for Item:**
Name: Leenet Campbell-Williams, Chief Academic Officer
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Email: leenet.campbell-williams@detroitk12.org

**File Attachments**
24-0135 Activate Learning (2).pdf (477 KB)

**Administrative File Attachments**
RFP 24-0135 Responses 1 of 14.zip (28,703 KB)
RFP 24-0135 Responses 2 of 14.zip (69,146 KB)
RFP 24-0135 Responses 3 of 14.zip (0 KB)
RFP 24-0135 Responses 4 of 14.zip (5,245 KB)
RFP 24-0135 Responses 5 of 14.zip (29,382 KB)
RFP 24-0135 Responses 6 of 14.zip (20,984 KB)
RFP 24-0135 Responses 7 of 14.zip (5,305 KB)
RFP 24-0135 Responses 8 of 14.zip (23,038 KB)
RFP 24-0135 Responses 9 of 14.zip (50,154 KB)
RFP 24-0135 Responses 10 of 14.zip (6,635 KB)
RFP 24-0135 Responses 11 of 14.zip (62,503 KB)
RFP 24-0135 Responses 12 of 14.zip (35,264 KB)
RFP 24-0135 Responses 13 of 14.zip (101,457 KB)
RFP 24-0135 Responses 14 of 14.zip (9,266 KB)

**Subject**
14.06 Approval of Purchasing School and Central Office Supplies

**Meeting**
May 14, 2024 - Regular Board Meeting

**Category**
14. Consent Agenda (Administrative Items)

**Access**
Public

**Type**
Action

**Recommended Action**
Motion to approve the continued use of cooperative purchasing agreements with Amazon.com, Inc., Office Depot, Inc., Staples Inc., School Specialty, Lakeshore Learning, Arrow, and Quill to purchase office and school supplies and materials through June 30, 2025 in an amount not-to-exceed $7,400,000.

**Recommendation:**
That the School Board approve the continued use of cooperative purchasing agreements with Amazon.com, Inc., Office Depot, Inc., Staples Inc., School Specialty, Lakeshore Learning, Arrow, and Quill to purchase office and school supplies and materials through June 30, 2025 in an amount
not-to-exceed $7,400,000.

**Description and Background:**
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

The District utilizes vendor catalogs through a Direct Connect module to streamline the procurement of approved office and school supplies, and other school material needs.

For basic school and office supplies, a catalog has been curated by the Procurement Department with Staples and has been limited to only several hundred low-cost items. These are meant to be items that are used as part of the normal course of business for the District, including pens, paper, paperclips, and other similar items.

For goods from Amazon, School Specialty, Office Depot, and Staples full catalog includes, but is not limited to, books, musical instruments, school supplies, and sporting goods. Procurement staff reviews purchases to ensure it is an allowable purchase. This ensures proper controls are in place to monitor department- and school-level purchases. For goods from Lakeshore Learning, Arrow, and Quill, District departments and schools enter manual requisitions with quotes from the companies so that Procurement may process Purchase Orders.

In Fall 2019, the District launched a reconfigured procurement process based on comprehensive feedback from users. The new process focused on streamlining the process, reducing opportunities for error, and decreasing the time required to receive purchases. The Direct Connect module within the procurement system was reconfigured and relaunched with Amazon and Office Depot. Also, the District will provide funding for teacher supplies $100/teachers and other school-based DFT staff to purchase classroom supplies and other materials.

**Gap Analysis:**
If the use of these cooperative purchasing agreements is not approved, the District would lack a standard catalog and a defined process to purchase basic supplies. Presently, these direct connect requisitions take one day to turn into purchase orders. Without these catalogs, purchasing timelines would be increased and there would be a decrease in the amount of support that can be provided to locations.

Further, an alternative method would mean less competitive pricing. The selected vendor contracts were competitively bidded, thus ensuring the District receives supplies at competitive bid prices. Utilizing the customized systems for Staples, Office Depot, and School Specialty results in better cost control.

**Previous Outcomes:**
The District launched the Direct Connect portal during the 2016-2017 school year, and then continued to refine the solutions and increase the number of vendors.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
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<tr>
<td>2023-2024*</td>
<td>$5,004,159</td>
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</table>

*Approved Purchase Orders through April 10, 2024

**Expected Outcomes:**
Continued access to Staples, Office Depot, School Specialty, Arrow, Quill and Amazon through cooperative purchasing agreements will ensure competitive pricing on numerous goods and supplies to be purchased by the District. This year, the District will work with Lakeshore Learning as a Direct Connect vendor which will streamline purchasing for school staff to obtain essential school materials such as classroom furniture, manipulatives, and other teacher materials.

The vendors will ensure that both school-level staff as well as central office administrators have the supplies and materials, they need for continued effective delivery of education and District operations. DPSCD continues to review additional Direct Connect vendors to increase the breadth of items available for order.

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
$7,000,000 from General and Grant Funds
$400,000 from PNP Schools

Bid Process: The District will utilize the NPPGov cooperative agreement for Staples, TCPN for Office Depot, NIPA for School Specialty, US Communities for Amazon, and Omnia for Lakeshore, Arrow, and Quill.

**Contact for Item:**
Name: Jeremy Vidito, Chief Financial Officer
Phone: (313)873-6194
Email: jeremy.vidito@detroitk12.org

[Administrative File Attachments](https://go.boarddocs.com/mi/detroit/Board.nsf/Private?open&login#)
**Subject**  
14.07 Approval of Contract Renewal with Jobvite

**Meeting**  
May 14, 2024 - Regular Board Meeting

**Category**  
14. Consent Agenda (Administrative Items)

**Access**  
Public

**Type**  
Action

**Recommended Action**  
Motion to approve a contract renewal with Jobvite for the District’s applicant tracking system, career site, job marketing, and candidate sourcing in an amount not-to-exceed $563,200.

**Recommendation:**
That the School Board approve a contract renewal with Jobvite for the District’s applicant tracking system, career site, job marketing, and candidate sourcing through June 30, 2026, in an amount not-to-exceed $563,200.

**Description and Background:**
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

The District has used Jobvite (previously known as Talemetry) as its candidate application portal, sourcing software, and candidate relationship manager since 2019. In 2023, the District expanded its services with Jobvite to include application tracking and onboarding software, replacing outdated PeopleSoft modules. This two-year contract renewal reflects the expanded services as well as the increase in costs for dedicated support during the first years of implementation of the newly configured services.

Jobvite’s services include a dedicated career site with automated job broadcasting to national job boards, application workflows, applicant tracking and management, as well as complete electronic onboarding services. Through Jobvite, candidates can apply via mobile application in one-click, and Human Resources staff can easily communicate with candidates via text messaging and emails, as well as schedule interviews directly through the platform.

The District is maintaining its core Human Resources Information System (HRIS) as Peoplesoft and as such needs an applicant tracking system that directly integrates with PeopleSoft. Jobvite provides direct, two-way integration with Peoplesoft employment and position data but will replace the outdated Peoplesoft version of applicant tracking.

**Gap Analysis:**
If this contract renewal is not approved, the District would continue to be at a disadvantage when recruiting, hiring, and onboarding new employees by relying on outdated software and tools in the current PeopleSoft modules. These services are modern, up-to-date, and on par with the tools of
similarly sized organizations. This allows the District to efficiently identify and acquire exceptional talent for schools and central office, allow visibility for hiring managers into candidate statuses and more quickly engages applicants.

**Previous Outcomes:**
After the District transitioned to Talemetry/Jobvite in 2019, the number of completed candidate applications increased by 50%, largely due to an improved application process, including a mobile-friendly career site. The District has also been able to use Talemetry/Jobvite to actively invite over 30,000 prior applicants from the last five years to apply to new open positions through the candidate relationship management (CRM) tool.

<table>
<thead>
<tr>
<th>Jobvite/Talemetry</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fiscal Year</td>
</tr>
<tr>
<td>2021-2022</td>
</tr>
<tr>
<td>2022-2023</td>
</tr>
<tr>
<td>2023-2024</td>
</tr>
</tbody>
</table>

**Expected Outcomes:**
The contract renewal with Jobvite will allow the District to continue to improve systems and processes for recruiting and hiring. The District will have better opportunities to directly engage with candidates during the application process, and hiring managers will have more visibility into candidate profiles and candidate processing, leading to improved satisfaction and reductions in hiring timelines.

**Alignment to Strategic Plan:**
Exceptional Talent

**Financial Impact:**
$563,200 from the General Fund.
Bid Process: An RFP was issued in 2018 for recruitment marketing software via DemandStar. A total of 4 responses (including Talemetry) were received. A contract was not initially awarded for the work, but submissions were revisited in 2019 and Talemetry was awarded the contract. The contract was renewed in 2021 and in 2023, the services of the contract were expanded to include Applicant Tracking to replace the outdated PeopleSoft modules.

**Contact for Item:**
Name: Benjaman Jackson, Assistant Superintendent
Phone: (313) 873 – 6897
Email: benjaman.jackson@detroitk12.org
Subject: 14.08 Approval to use a Cooperative Purchasing Agreement for Card Integrators Corporation dba CI Solutions

Meeting: May 14, 2024 - Regular Board Meeting

Category: 14. Consent Agenda (Administrative Items)

Access: Public

Type: Action

Recommended Action: Motion to approve the use of a cooperative purchasing agreement with Card Integrators Corporation dba CI Solutions, to lease student ID printers and purchase student ID supplies through June 30, 2025, in an amount not-to-exceed $330,000.

Recommendation:
That the School Board approve the use of a cooperative agreement with Card Integrators Corporation dba CI Solutions, to lease student ID printers and purchase student ID supplies through June 30, 2025, in an amount not-to-exceed $330,000.

Description and Background:
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

The District supplies its schools with an ID printer and supplies to provide ID cards for all students. The student ID cards support the safety and security at each school and allow the District to track student bus ridership with the RFID technology integrated in each the ID cards. Students who ride the bus scan their ID cards on the card readers installed on each bus as they enter. CI Solutions became the District’s supplier during the 2020-21 school year and has made customizations for the District during the past 3 years. These customizations include unique branded ID cards at our high schools, QR codes for Clever logins for PreK – 3rd grade students, and barcodes for the Office of School Nutrition to scan when distributing meals to students. CI Solutions was sourced through The Interlocal Purchasing System (TIPS) cooperative. The current expiration date on the existing CI Solutions contract with the TIPS cooperative is January 31, 2025.

Gap Analysis:
If the use of this cooperative is not approved, the District will not have the capability to track student ridership on school buses and it will compromise the safety and security of students in schools. Additionally, students who ride DDOT buses are required to show their student ID to the bus driver when scanning their DDOT bus pass. Within the school, students in lower grade levels would no longer be able to log into Clever using the QR code on the student ID and would be
forced to remember and log in with passwords. OSN employees would no longer have the ability to scan the barcode on the student ID when distributing meals and would need to enter student information manually thereby decreasing efficiency and extending serving times. Having student ID cards for every student allows staff to quickly identify students especially when there may be communication barriers.

**Previous Outcomes:**
The District paid for the required 3-year lease of all student ID printers upfront during the FY21 and FY22. The District has been able to provide all schools with the necessary supplies to provide every PreK – 12th grade student with a student ID and also be able to provide replacement ID’s free of charge for those who lost or misplaced their ID.

<table>
<thead>
<tr>
<th>Card Integrators Corporation</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fiscal Year</strong></td>
<td><strong>Expenditures</strong></td>
</tr>
<tr>
<td>2021 – 2022</td>
<td>$226,913</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$131,918</td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td>$163,784</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024*

**Expected Outcomes:**
By utilizing the cooperative, the District will be able to purchase student ID card supplies at competitive rates and efficiently manage the student ID card initiative. The use of this cooperative will continue to allow schools to operate existing equipment already in place at schools.

To account for costs associated with the replacement of lost student ID’s, a contingency has been added to the agreement.

**Alignment to Strategic Plan:**
Transformative Culture

**Financial Impact:**
$330,000 from General Funds

<table>
<thead>
<tr>
<th>Card Integrators Corporation</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Amount</td>
<td>$300,000</td>
</tr>
<tr>
<td>Contingency (10%)</td>
<td>$30,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$330,000</strong></td>
</tr>
</tbody>
</table>

*Bid Process: The Interlocal Purchasing System (TIPS) cooperative issued RFP 211102 on 11/4/2021. CI Solutions was awarded the contract which currently has an end date of 1/31/2025.*

**Contact for Item:**
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: machion.jackson@detroit12.org

File Attachments
211102_CONTRACT_Photo_ID_Systems_CI_Solutions.pdf (1,371 KB)

**Subject**  
14.09 Approval of a Contract Renewal with Encore Technology Group

**Meeting**  
May 14, 2024 - Regular Board Meeting

**Category**  
14. Consent Agenda (Administrative Items)

**Access**  
Public

**Type**  
Action

**Recommended Action**  
Motion to approve a contract renewal with Encore Technology Group for Voice Over IP services and replacement telephone handsets through June 30, 2025, in an amount not-to-exceed $972,283.

**Recommendation:**
That the School Board approve a contract renewal with Encore Technology Group for Voice Over IP services and replacement telephone handsets through June 30, 2025, in an amount not-to-exceed $972,283.

**Description and Background:**
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

Encore Technology Group provides Voice Over IP (VoIP) telecommunication services to the District, including voicemail and auto attendant answering services, all dial tone, incoming and outgoing calls, Enhanced 911 (E911) services, and service for Microsoft Teams calling. Voice Over IP services are fast, reliable and offer flexible features to enhance the quality of telecommunications service; VoIP is the telecommunications standard in the 21st century. The District started migrating to VoIP in 2016 leveraging the E-rate program, receiving a 90% discount on telecommunication services. In 2018, the E-rate program began reducing discounts on telecommunications and eventually shifted its funding model to focus on internet connectivity. This resulted in the District paying full price for telecommunications services. These voice services provide an essential communication and safety resource for staff and students. There are currently 6,500 phones in service across the District’s schools and central offices.

**Gap Analysis:**
Without this contract, it will be difficult for the District to continue to maintain a reliable, flexible, and secure telephone infrastructure with long-term sustainability to meet its operational, safety, and instructional needs. Schools and departments will be unable to use telephones and Microsoft Teams, in addition to enhanced safety features like E911 services.
**Previous Outcomes:**
The District has been working with Encore Technology Group since 2016. The District fully migrated to VoIP services in 2018 and completed implementation of the E911 service requirements districtwide in December 2019 for full compliance with the FCC.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td>$591,467</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$616,500</td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td>$650,000</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

**Expected Outcomes:**
This contract renewal will allow the District to continue operations of the VoIP platform which provides necessary telecommunications to all District buildings to meet the communication and safety needs of staff and students.

In addition, the District will purchase and replace 1,600 phones identified as near end-of-life this upcoming spring and summer. These phones are from the School Phase I migration to VoIP in 2016. If phones are not replaced ahead of failure, these schools will be unable to utilize telecommunications services. This will be especially impactful for schools with a high number of these devices.

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
$972,283 from General Funds

<table>
<thead>
<tr>
<th>Encore Technology Group</th>
</tr>
</thead>
<tbody>
<tr>
<td>VoIP Services</td>
</tr>
<tr>
<td>1,600 Replacement Phones</td>
</tr>
<tr>
<td>Contingency (10%)</td>
</tr>
<tr>
<td>Total</td>
</tr>
</tbody>
</table>

**Bid Process:** RFP 21-0137 was issued on DemandStar and received 6 responses. Based on evaluation of the proposal, Encore Technology Group was selected as the supplier providing E-Rate compliant VoIP Services. They have the capability, experience, and competitive pricing to provide the services requested. Encore Technology Group's proposal was the lowest cost solution per bid specifications.
Contact for Item:
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: machion.jackson@detroitk12.org

File Attachments
21-0137 Mod 003 FY25 Encore Technology Group LLC Contract.pdf (158 KB)

Administrative File Attachments
21-0137 VOIP Responses.zip (91,742 KB)

Subject 14.10 Approval to use a Cooperative Purchasing Agreement with T-Mobile
Meeting May 14, 2024 - Regular Board Meeting
Category 14. Consent Agenda (Administrative Items)
Access Public
Type Action
Recommended Action Motion to approve the use of a cooperative purchasing agreement with T-Mobile for mobile data services, hotspots, and staff cellular devices and services plans through June 30, 2025, in an amount not-to-exceed $385,000.

Recommendation:
That the School Board approve the use of a cooperative purchasing agreement with T-Mobile for mobile data services, hotspots, and staff cellular devices and service plans through June 30, 2025, in an amount not-to-exceed $385,000.

Description and Background:
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

T-Mobile has continued to be a valuable, cost-effective partner for the District offering competitive pricing for mobile data services, hotspots, and staff cellular devices and service plans with their cooperative purchasing agreement.

In August 2021, the District was awarded funding through the Emergency Connectivity Fund (ECF), for student and staff hot spots and data services purchased through T-Mobile in the amount of $11,915,520. These funds were used to pay for home internet service students who lacked standard internet access for the 2021, 2022, and 2023 school years. While those grant funds are no longer available to provide needed internet service to more District students, the District is
committed to continuing to provide services for housing insecure students with an unmet need for the upcoming 2024 – 2025 school year. This service is provided at no charge to families through the T-Mobile Project 10Million.

The District also provides cellular phones and service for staff members whose roles require access outside of business hours or for emergency response. This includes hotspots for schools and central offices that serve as emergency connectivity devices in the event of system outages. Additionally, T-Mobile provides the enterprise cellular 5G service for Emergency Facility Network Service in case of an outage due to network or fiber issues. This is a critical network reliability function that the District provides for safety-to-life service continuity (ex. PA systems, telecommunications, SIS, etc.).

The $27,500 reduction in costs this year is due to the transition of hotspots for housing insecure students in the T-Mobile Project 10Million.

**Gap Analysis:**
Without these mobile data services there would be less than adequate access for online instruction for numerous housing insecure students and families, as well as a lack of emergency phone service needed by principals, administrators, and public safety officers. Staff mobile phones are still essential for supporting staff in their roles and functions. Most importantly, the emergency hot spots and 5G service help provide schools and central offices with a highly reliable backup network function in the event of an outage to the District’s network which ensures safety-to-life services like telecommunications, PA, SIS, etc.

**Previous Outcomes:**
For the 2023 – 2024 school year, the Board approved the use of this cooperative purchase for mobile data services, hot spots, staff cellular devices, and other services in an amount not-to-exceed $412,500. This allowed the District to provide emergency phone service needed by principals, administrators, and public safety officers as well as emergency hot spots and 5G service to provide a secondary, emergency network service to ensure the reliable backup network function in the event of an outage.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td>$425,109</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$54,714</td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td>$225,160</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024*

**Expected Outcomes:**
The District will continue internet access with mobile hotspots for housing insecure students as well as students with an unmet need for upcoming 2024 – 2025 school year through the T-Mobile Project 10Million.

This continuation of internet service will support summer learning engagement for housing insecure students and provide internet connectivity as the District continues to rollout the One-to-One Student Technology Initiative devices when students return in Fall 2025. The District will continue to work with families and community organizations to address long-term sustainability needs for internet connectivity at home and continue to bridge the digital divide.

The District will utilize T-Mobile’s cellular service plan for staff in roles which require access outside of business hours or for emergency response. In addition, the District will continue to provide district-wide emergency hot spots and 5G services which provide cellular connectivity capability distributed across schools and central office and administrative departments to provide reliable safety-to-life services.

Alignment to Strategic Plan:
Responsible Stewardship

Financial Impact:
$385,000 from General Funds

<table>
<thead>
<tr>
<th>T-Mobile</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cellular Devices &amp; Service</td>
<td>$75,000</td>
</tr>
<tr>
<td>Emergency Hot Spots</td>
<td>$150,000</td>
</tr>
<tr>
<td>Enterprise 5G Services for Emergency Network</td>
<td>$125,000</td>
</tr>
<tr>
<td>Contingency (10%)</td>
<td>$35,000</td>
</tr>
<tr>
<td>Total</td>
<td>$385,000</td>
</tr>
</tbody>
</table>


Contact for Item:

Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: machion.jackson@detroitk12.org

File Attachments
T-Mobile_Cooperative.pdf (774 KB)
**Subject**  
14.11 Approval of a Contract Renewal with Presidio, Inc.

**Meeting**  
May 14, 2024 - Regular Board Meeting

**Category**  
14. Consent Agenda (Administrative Items)

**Access**  
Public

**Type**  
Action

**Recommended Action**  
Motion to approve a contract renewal with Presidio, Inc. for physical security parts and repair services through June 30, 2025, in an amount not-to-exceed $566,500.

**Recommendation:**
That the School Board approve a contract renewal with Presidio, Inc. for physical security parts and repair services through June 30, 2025, in an amount not-to-exceed $566,500.

**Description and Background:**
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

Presidio has extensive experience designing, installing, and maintaining leading-edge physical security systems in various settings around the country. This contract renewal would purchase parts and services for the District’s physical security systems, including maintenance, repair, and parts for the District’s video security, alarm, and card access systems. Presidio technicians will also provide system support and upgrades to operations for the District’s Department of Public Safety.

In March 2024, the Board approved a contract renewal with Presidio for the installation of Integrated Electronic Communications and Clockwork (PA Systems and Mass Notification) upgrades for the following 10 school buildings:

<table>
<thead>
<tr>
<th>System Upgrades</th>
</tr>
</thead>
<tbody>
<tr>
<td>Detroit Day School for Deaf</td>
</tr>
<tr>
<td>Earhart Elementary – Middle School</td>
</tr>
<tr>
<td>East English Village Preparatory Academy @ Finney</td>
</tr>
<tr>
<td>Essential Skills Transition Program @ Diann Banks</td>
</tr>
<tr>
<td>Gompers Elementary – Middle School</td>
</tr>
<tr>
<td>Henderson Academy</td>
</tr>
<tr>
<td>Mackenzie Elementary – Middle School</td>
</tr>
<tr>
<td>Mumford High School</td>
</tr>
<tr>
<td>Munger Elementary – Middle School</td>
</tr>
<tr>
<td>Virtual School (Previous building on Mansfield to be used for temporary PRMXA)</td>
</tr>
</tbody>
</table>

This work is expected to be completed by the end of the current fiscal year. The completion of these school system upgrades along with the work previously completed will provide the PA systems needed to best support school administration as well as the Department of Public Safety.
The District continues to make significant investments in building safety. Maintaining effective operations and security in schools is of utmost importance to ensure the safety of students and faculty. Video cameras for monitoring, along with Integrated Electronic Communications and Clock Work upgrades, serve as an indispensable aid to identifying and resolving issues as they arise. These systems also play an integral role in other threats such as severe weather.

School districts are expected to provide a safe and secure learning environment for students and staff. Security cameras, video surveillance, and PA systems play an important role in the District’s security posture. A modern mass communication solution (‘PA System’) enhances physical security with a unified solution for the day-to-day operations of the school as well.

**Gap Analysis:**
Without this contract renewal, the District would be unable to leverage professional services for repairs, upgrades, and installation of the District’s key security systems.

**Previous Outcomes:**
Presidio has provided comprehensive physical security repair and support to the District for the past several years. Additionally, Presidio has completed the installation and upgrade of video surveillance systems at all schools over the past three years, with the exception of schools impacted by the Facilities Master Plan. To date, the District has completed upgrades at 115 schools and administrative buildings.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td>$11,139,759</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$6,500,434</td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td>$3,619,693</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

**Expected Outcomes:**
Presidio will provide the District with the resources needed to maintain critical safety and security systems across the District on a day-to-day basis by providing replacement parts and specialized services.

<table>
<thead>
<tr>
<th>Presidio</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Physical Security Service &amp; Support</td>
<td>$515,000</td>
</tr>
<tr>
<td>Contingency (10%)</td>
<td>$51,500</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$566,500</strong></td>
</tr>
</tbody>
</table>

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
$566,500 from General Funds

Bid Process: On February 12, 2021, RFP 21-0132 was posted on DemandStar.com to solicit physical security parts and repair services for the District. Via DemandStar, 128 vendors were notified of the RFP. Three responses were received on or by March 5, 2021. An Evaluation Committee was convened March 10, 2021. The Evaluation Committee selected Presidio as the best qualified vendor. The proposal highlighted the firm’s extensive experience as well as their ability to provide the services and parts required. Given the projected weighting of service hours to parts the District will utilize, Presidio was also identified as the lowest total cost vendor.

Contact for Item:
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873-6532
Email: machion.jackson@detroitk12.org

File Attachments
21-0132 Mod 004 Presidio FY25 (1) (003).pdf (222 KB)

Administrative File Attachments
RFP 21-0132 Responses.zip (48,303 KB)

Subject 14.12 Approval of Contract Renewal with Learning Consultants, Inc.
Meeting May 14, 2024 - Regular Board Meeting
Category 14. Consent Agenda (Administrative Items)
Access Public
Type Action
Recommended Action Motion to approve a contract renewal with Learning Consultants, Inc. for (i) structured cabling and data closets upgrades, (ii) structured cabling repair and support, (iii) audio visual maintenance and support, and (iv) interactive technology installation services through June 30, 2025 in an amount not-to-exceed of $2,546,500.

Recommendation:
That the School Board approve a contract renewal with Learning Consultants, Inc. for (i) structured cabling and data closets upgrades, (ii) structured cabling repair and support, (iii) audio visual maintenance and support, and (iv) interactive technology installation services through June 30, 2025 in an amount not-to-exceed of $2,546,500.

Description and Background:
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.
Learning Consultants, Inc. (LCI) is a certified service-disabled, veteran-owned small business based in Detroit. LCI has been working with the District since 1995. This vendor provides a variety of technology services to the District such as repairs, maintenance, and installation. Under the supervision of the Division of Technology, LCI technicians utilize the District’s ticketing system to receive requests and manage projects that range from interactive technology repairs and installations to cabling installations and wiring projects. This allows the District to monitor and track work progress in real-time ensuring accuracy in invoicing and payments.

**Installation and Upgrade of Structured Cabling and Data Closets**

Data cabling offers core connections to all infrastructure devices (access points, printers, video surveillance cameras, etc.), which supports end-user devices in the classroom. Cabling is needed to teach in classrooms and also operate the District’s safety and communication systems. Without it, technology in buildings would be inoperable. This contract will support the installation and upgrade of structured cabling and data closets. Data closets provide a secure environment to house equipment. Data closets protect the equipment from unauthorized access and from external damage (e.g., roof leaks, water damage, building malfunctions, etc.). They also ensure operational reliability as they contain backup power systems and HVAC support. This installation also includes buildings that are not owned by the District, but are supported by the District’s infrastructure such as the Children's Museum and Bus terminals.

**Structured Cabling Repair and Maintenance**

A service provided to the District for repair and maintenance of existing cabling in District buildings as needed.

**Audio Visual (AV) Installation, Provisioning, and Maintenance**

A service provided to the District for the installation and maintenance of audio/visual equipment in District buildings (e.g., projectors, smartboards, displays, etc.) as needed.

**Interactive Technology Installation and Delivery Services**

A service provided to the District for the assembly and delivery of smartboards to schools and District buildings as needed.

**Gap Analysis:**

Without this contract renewal, the District would be hampered in its efforts to upgrade, repair, maintain, and expand the cabling infrastructure across the District. In addition, needed support services for AV and interactive technology would create a disruption to the quality of technology services provided at the school and classroom level.

**Previous Outcomes:**

The District has continued to make progress in modernizing structured cabling at schools and other District facilities. Over the past four years, 95 buildings have been upgraded to the industry standard for structured cabling and network closets. Only 21 sites remain to be upgraded.
Over the past year, structured cabling and data cabinet upgrades have been completed at the following District school buildings:

<table>
<thead>
<tr>
<th>School Building</th>
<th>Structured Cabling</th>
<th>Data Cabinet</th>
</tr>
</thead>
<tbody>
<tr>
<td>Academy of Americas</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>Academy of Americas @ Logan</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>Bagley Elementary School of Journalism and Technology</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>Carver STEM Academy</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Charles Wright Academy of Arts and Science</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Coleman A. Young Elementary School</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Cooke STEM Academy</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Dossin Elementary-Middle School</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Fisher Magnet Upper Academy</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Gardner Elementary School</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Golightly Education Center</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>Keidan Special Education Center</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>Marcus Garvey Academy</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>Mason Academy</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Pulaski Elementary-Middle School</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Thirkell Elementary-Middle School</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>Vernor Elementary School</td>
<td>Yes</td>
<td>Yes</td>
</tr>
</tbody>
</table>

### Learning Consultants Inc.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td>$8,470,920</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$2,129,661</td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td>$2,260,565</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

**Expected Outcomes:**

The District will utilize LCI to upgrade structured cabling and data cabinets at the following District locations during the 2024 – 2025 school year.

<table>
<thead>
<tr>
<th>School Buildings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Breithaupt Career and Technical Center</td>
</tr>
<tr>
<td>Cass Technical High School</td>
</tr>
<tr>
<td>Crocket Midtown High School</td>
</tr>
<tr>
<td>Denby High School</td>
</tr>
<tr>
<td>Adult Education West</td>
</tr>
<tr>
<td>Henry Ford High School</td>
</tr>
</tbody>
</table>
Fisher Magnet Upper Academy
Randolph Career and Technical Center
Speech & Hearing Clinic

In addition, the District will be able to promptly respond to and resolve service tickets for cabling maintenance and repair, and A/V and interactive technology installation and repairs.

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
$2,546,500 from General Funds

<table>
<thead>
<tr>
<th>Learning Consultants Inc.</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Structured Cabling &amp; Data Closets</td>
<td>$2,040,000</td>
</tr>
<tr>
<td>Structured Cabling Repair &amp; Maintenance</td>
<td>$100,000</td>
</tr>
<tr>
<td>Audio Visual Installation &amp; Maintenance</td>
<td>$50,000</td>
</tr>
<tr>
<td>Interactive Technology Installation &amp; Delivery Services</td>
<td>$125,000</td>
</tr>
<tr>
<td>Contingency (10%)</td>
<td>$231,500</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$2,546,500</strong></td>
</tr>
</tbody>
</table>

**Bid Process:** RFP 23-0177 Structured Cabling, Installation, Maintenance and Repair was issued on DemandStar and received 2 response(s). Based on evaluation of the proposal, Learning Consultants, Inc. was selected as the supplier providing cable installation, maintenance, and repair services.

**Bid Process:** RFP 23-0178 PA System & Auditorium Installation & Maintenance was issued on DemandStar and received 2 response(s). Based on the proposal, Learning Consultants, Inc. was selected as the supplier providing PA System & Auditorium Installation & Maintenance services.

**Bid Process:** RFP 19-0291 was issued on DemandStar and received 3 response(s). Based on evaluation of the proposal, Learning Consultants, Inc. was selected as the supplier providing cable installation, maintenance, and repair services.

**Contact for Item:**
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873-6532
Email: machion.jackson@detroitk12.org

File Attachments:
- 24-0001 Mod 001 LCI FY25.pdf (159 KB)
- 19-0291 Mod 007 LCI FY25.pdf (163 KB)
**Subject**  
14.13 Approval to Use Cooperative Purchasing Agreements with Ricoh and Applied Innovation

**Meeting**  
May 14, 2024 - Regular Board Meeting

**Category**  
14. Consent Agenda (Administrative Items)

**Access**  
Public

**Type**  
Action

**Recommended Action**  
Motion to approve the use of cooperative purchasing agreements with Ricoh and Applied Innovation for the lease and maintenance of multi-function devices and other services through June 30, 2025 in an amount not-to-exceed $1,705,000.

**Recommendation:**
That the School Board approve the use of cooperative purchasing agreements with Ricoh USA and Applied Innovation for the lease and maintenance of multi-function devices and services through June 30, 2025, in an amount not-to-exceed $1,705,000.

**Description and Background:**
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

Ricoh USA is an information management and digital services company. At the forefront of innovation, Ricoh USA strives to empower customer-focused organizations to respond to change with actionable insights and create more meaningful human experiences. The District has been working with Ricoh since 2019.

Applied Innovation offers technology services such as managed IT, hardware, printing, and cybersecurity. They are known for providing practical and future-focused solutions to improve business operations and efficiency. The District has been working with Applied Innovation since 2020.

The District operates a centralized deployment system for multi-function devices. Previously, the District allowed both schools and departments to purchase multi-function devices or copiers for their locations. In 2019, the District centralized copier deployment by contracting with Ricoh USA, a leader in the multi-function device industry. To maintain these devices, schools and departments have purchased annual maintenance agreements to assist with break/fix services at a flat rate. Additionally, this service allows District staff to produce high-quality materials for instruction and overall productivity as employees.
Prior to the centralization of copier deployment, although a maintenance agreement covered routine break/fix services on purchased copiers, frequent “breakdowns” and the availability of parts for older machines increased downtime. When needs arose throughout the school year, schools had not consistently set aside funds to replace broken or obsolete devices. Further, classroom or individual printers were available to staff, and while these devices were convenient, the cost of toner/print cartridges and challenges with maintenance and repairs made this an unsustainable strategy for the District.

Through the school budgeting process, principals are now required to budget for the minimum viable number of copiers needed for their schools based on enrollment and staff size. Schools are invited to budget for more than the minimum standard. To speed up and streamline the procurement process, the Division of Technology procured the school devices centrally based on each school’s budgeted number of copiers. This department also managed the deployment and configuration with the District's copier vendors, Ricoh USA and Applied Innovation. Additionally, with increased investment and access to student devices and consumable classroom resources, teachers will need to print less to be effective in their classrooms.

This cooperative purchasing agreement will also include a multi-year commitment for leasing and maintenance fees associated with Ricoh USA devices including the equipment used in the District’s Print Shop located at the Northern High School building. The Print Shop provides students with an opportunity to participate in print and digital design literacy programming. This will prepare students for advanced study as well as teach skills necessary for them to embark on careers in both the graphic arts industry and in graphic communications.

**Gap Analysis:**
If these cooperative purchasing agreements are not approved, the District may need to return to its previous decentralized approach to purchasing copiers which will lead to significant challenges in schools. The District lacked a minimum standard for how many copiers should be available based on the number of students and staff members in a building. This meant that not all schools had the number of copiers they really needed for their size and schools in this situation did not consistently budget for additional machines. Also, many schools did not adequately budget to lease new copiers, even when their copiers were in very poor condition.

**Previous Outcomes:**
Over the last three years, Ricoh USA installed 291 multi-function devices in 108 schools and Central Office locations, and Applied Innovation has installed 56 multi-function devices in 35 schools and Central Office locations.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td>$1,052,683</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$1,201,886</td>
</tr>
</tbody>
</table>
2023 – 2024*  $948,482

*Approved Purchase Orders as of 04/04/2024

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td>$10,810</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$28,542</td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td>$194,838</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/04/2024

Expected Outcomes:
The District will continue to implement a centralized approach to ensure schools and departments are equipped with working copiers. Services provided by Ricoh USA and Applied Innovation will maintain current equipment and provide replacements to existing copiers that may become deficient or reach the end of their useful life.

Alignment to Strategic Plan:
Responsible Stewardship

Financial Impact:
$1,705,000 from General Funds

<table>
<thead>
<tr>
<th>Ricoh USA &amp; Applied Innovation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equipment Lease &amp; Maintenance</td>
</tr>
<tr>
<td>District Print Shop</td>
</tr>
<tr>
<td>Contingency (10%)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
</tr>
</tbody>
</table>

Bid Process: The District has selected these contractors through Cooperative Purchase Agreement 2021002788 (Ricoh) and FH-22-23-2346 (Applied Innovation).

Contact for Item:
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873-6532
Email: machion.jackson@detroitk12.org

File Attachments
19-0201_FY24_Ricoh_Coop_Addendum –Contract.pdf (9,743 KB)
2346-Contract-Addendum-1-and-2-extension-docs-Binder.pdf (28,899 KB)

Subject: 14.14 Approval of a Contract Renewal with Allied Waste d/b/a Republic Services, Inc.
Meeting: May 14, 2024 - Regular Board Meeting
Category: 14. Consent Agenda (Administrative Items)
Access: Public
Type: Action
Recommended Action: Motion to approve a contract renewal with Allied Waste d/b/a Republic Services, Inc. for trash removal and recycling services through June 30, 2025, in an amount not-to-exceed $740,000.

Recommendation:
That the School Board approve a contract renewal with Allied Waste d/b/a Republic Services, Inc. for trash removal and recycling services through June 30, 2025, in an amount not-to-exceed $740,000.

Description and Background:
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

The District has contracted with Allied Waste Services d/b/a Republic Services Inc. (Republic) since 2004 to ensure efficient waste removal and regulatory compliance. To comply with Chapter 22 of the Detroit City Code, specifically § 22-2-56 of 2006 which governs the handling of solid waste generated at all residential and commercial property, the District is responsible for the collection and removal of solid waste from its properties. This contract renewal will ensure that waste removal and regulatory compliance surrounding this service are not disrupted going into the 2024-2025 school year.

The frequency of services provided are adjusted throughout the year based on activity levels and reduced to an abbreviated schedule during breaks which yields cost savings for the District. During fiscal year 2022, waste removal services were bid and awarded to two (2) service providers: Priority Waste was contracted to service 20% of the District; Republic Services was contracted to service the remaining 80% of the District. As a result of non-performance, the District terminated the contract with Priority Waste. As of January 2023, Republic Services resumed waste removal services for all District buildings. The District experienced a rise in costs for annual services due to increased fuel charges, wage increases and a 40% increase in disposal fees. The District also increased collection frequency at a few sites.

Gap Analysis:
If this contract renewal is not approved, the District’s schools and administrative buildings will be out of compliance with local ordinances next fiscal year. The District cannot provide these services internally because it would require a considerable investment in equipment, licensing, facilities, and insurance. The use of third-party contractors to perform trash removal and recycling services is a practice consistent with other commercial facilities in the city of Detroit.
Previous Outcomes:

<table>
<thead>
<tr>
<th>Allied Waste Services d/b/a Republic Services Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fiscal Year</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>2021 – 2022</td>
</tr>
<tr>
<td>2022 – 2023</td>
</tr>
<tr>
<td>2023 – 2024*</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

Expected Outcomes:

Republic will ensure that waste removal at District schools and administrative buildings and regulatory compliance surrounding this service will continue next fiscal year. This service contract does not include solid waste or recycling services for the District's central offices within the Fisher Building, which is provided by the building owner at no cost to the District.

Alignment to Strategic Plan:

Responsible Stewardship

Financial Impact:

$740,000 from General Funds.

<table>
<thead>
<tr>
<th>Allied Waste d/b/a Republic Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Amount</td>
</tr>
<tr>
<td>Contingency (14%)</td>
</tr>
<tr>
<td>Total</td>
</tr>
</tbody>
</table>

Bid Process: On January 13, 2022, RFP 22-0055 was posted on DemandStar.com to solicit a vendor to provide Waste Management Services for DPSCD. Via DemandStar, 350 vendors were notified of the RFP. Three responses were received on or by February 11, 2022. An Evaluation Committee was convened March 11, 2022. The Evaluation Committee elected to divide the award between the two top scoring vendors: Republic Services and Priority Waste. Their proposals highlighted the firms' experience as well as their ability to provide and provision the services required. The contract with Priority Waste was terminated in January 2023 due to non-performance.

Contact for Item:

Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: machion.jackson@detroitk12.org

File Attachments

22-0055 Mod 003 FY25 Amendment 003 Allied Waste.pdf (177 KB)

Administrative File Attachments
**Subject**  
14.15 Approval to Use a Cooperative Purchasing Agreement with ATC Group Services LLC

**Meeting**  
May 14, 2024 - Regular Board Meeting

**Category**  
14. Consent Agenda (Administrative Items)

**Access**  
Public

**Type**  
Action

**Recommended Action**  
Motion to approve the use of a cooperative purchasing agreement with ATC Group Services LLC for environmental consulting services through June 30, 2025 in an amount not-to-exceed $1,200,000.

**Recommendation:**  
That the School Board approve the use of a cooperative purchasing agreement with ATC Group Services LLC for environmental consulting services through June 30, 2025, in an amount not-to-exceed $1,200,000.

**Description and Background:**  
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

This cooperative purchasing agreement will provide environmental consulting services which include labor, materials, and cost to conduct preliminary analyses on materials suspected of containing asbestos, sampling drinking water for lead and copper, quarterly testing of the swimming pools, hazardous waste and universal waste disposal, due care inspection of sites with elevated levels of heavy metals, project management services, independent air quality testing for mold, and soil sampling throughout the District. The agreement also covers environmental services associated with all capital projects.

ATC Group Services LLC, (ATC) is a national provider of integrated environmental consulting and engineering services. They are an independent and professional third-party environmental consulting firm with expertise in local, state, and federal regulations, like those imposed by the United States Environmental Protection Agency, and has established a track record for environmental health and safety (i.e., ATC helps the District to address environmental concerns as well as monitoring in accordance with legal requirements and regulations). The firm also offers comprehensive expertise in air, land, and water combined with full design, project management, and implementation services. ATC has worked with the District for over 20 years. Beginning with providing environmental consulting services in support of the 1994 Bond Program, the firm

[Link to BoardDocs page]
transitioned to day-to-day environmental projects performed by the District's Environmental Health and Safety Department. ATC consults in the areas of air monitoring during asbestos abatement and lead paint stabilization.

**Gap Analysis:**
If this cooperative purchasing agreement is not approved, the District will be unable to effectively test for environmental hazards that may be present and could harm students and staff. Additionally, the District will experience a significant delay in construction projects associated with capital improvements and planning, and implementation of the Facilities Master Plan.

**Previous Outcomes:**

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>ATC Group Services LLC</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td></td>
<td>$502,678</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td></td>
<td>$911,209</td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td></td>
<td>$869,892</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

**Expected Outcomes:**
The District will utilize ATC to serve as the air monitoring and testing vendor for environmental services as needed by the District. This will allow the District to be in compliance with air monitoring and testing requirements for ongoing routine maintenance and those associated with all capital work which includes, Anchor Investment projects and Facility Master Plan implementation such as school renovations and building demolitions. Similar services will continue to be required during the upcoming fiscal year for the remaining six (6) Anchor Investment projects, FMP projects for renovations at approximately 31 schools, and capital projects funded by state appropriations for Coleman A. Young and FLICS schools. The increase in contract value is due to the increased levels and number of capital projects.

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
$1,200,000 in General, Capital, and Facility Master Plan Funds.

**Bid Process:** MiDeal Cooperative Agreement with the State of Michigan.

**Contact for Item:**
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: machion.jackson@detroitk12.org
14.16 Approval of a Contract Renewal with Qualified Abatement Services

Meeting: May 14, 2024 - Regular Board Meeting

Category: 14. Consent Agenda (Administrative Items)

Access: Public

Type: Action

Recommended Action: Motion to approve a contract renewal with Qualified Abatement Services for asbestos abatement, water intrusion remediation, and lead paint stabilization services through June 30, 2025, in an amount not-to-exceed $1,960,000.

Recommendation:

That the School Board approve a contract renewal with Qualified Abatement Services for asbestos abatement, water intrusion remediation, and lead paint stabilization services through June 30, 2025, in an amount not-to-exceed $1,960,000.

Description and Background:

This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

To meet legal and regulatory requirements, the District will continue to contract with Qualified Abatement Services (QAS) to perform the abatement of asbestos-containing materials, such as floor tile, ceiling tile, and pipe insulation. QAS also performs mold and lead remediation services. Public schools and non-profit private schools have distinct regulatory requirements to meet in the protection of school children and school employees from asbestos exposure pursuant to the United States Environmental Protection Agency (USEPA), the Asbestos Hazard Emergency Response Act (AHERA), and the National Emissions Standard for Hazardous Air Pollutants (NESHAP) of 1973. "In-place" management of asbestos-containing material is an option under this legal and regulatory structure. This means that removal of these materials is not usually necessary unless the material is severely damaged or disturbed by a building demolition or renovation project.

In order to adequately provide in-place management services and remediation, QAS will remove asbestos-containing materials (ACM) relating to routine maintenance and renovation projects. Additionally, QAS will perform paint stabilization and water intrusion remediation services when necessary.

Gap Analysis:

If this contract renewal is not approved, the District will be unable to effectively test for and remove environmental hazards that may be present and could bring harm to students and staff. Additionally, the District will experience a significant delay in construction projects.
associated with Anchor Investments and Facility Master Plan implementation.

### Previous Outcomes:

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td>$508,351</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$1,165,846</td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td>$564,508</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

### Expected Outcomes:

To comply with federal law, the District will continue to utilize the services of Qualified Abatement Services to conduct asbestos abatement as well as mold and lead remediation, paint stabilization, and water intrusion cleaning.

Similar services will continue to be required during the upcoming fiscal year for the remaining six (6) Anchor Investment projects, FMP projects for renovations at approximately 31 schools, and capital projects funded by state appropriations for Coleman A. Young and FLICS schools. The increase in contract value is due to the increased number of capital projects.

### Alignment to Strategic Plan:

Responsible Stewardship

### Financial Impact:

$1,960,000 in General, Capital, and Facility Master Plan Funds

**Bid Process:** RFP 20-0139 was issued on DemandStar and received two responses. Based on evaluation of the proposal, Qualified Abatement Services was selected as the supplier providing asbestos abatement services. They have the capability, experience, and competitive pricing to provide the services requested.

### Contact for Item:

Name: Machion Jackson, Deputy Superintendent of Operations  
Phone: (313) 873 – 6532  
Email: machion.jackson@detroitk12.org
Subject: 14.17 Approval to Use Cooperative Purchasing Agreements with Midstates Recreation (Michigan Playgrounds LLC), Landscape Structures, Inc., and Snider/Burke, Inc.

Meeting: May 14, 2024 - Regular Board Meeting

Category: 14. Consent Agenda (Administrative Items)

Access: Public

Type: Action

Recommended Action: Motion to approve the use of cooperative purchasing agreements with Midstates Recreation (Michigan Playgrounds LLC), Landscape Structures, Inc., and Snider/Burke, Inc. for playground equipment and repairs through June 30, 2025 in an amount not-to-exceed $1,200,000.

Recommendation:
That the School Board approve the use of cooperative purchasing agreements with Midstates Recreation (Michigan Playgrounds LLC), Landscape Structures, Inc., and Snider/Burke, Inc. for playground equipment and repairs through June 30, 2025 in an amount not-to-exceed $1,200,000.

Description and Background:
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

These cooperative purchasing agreements will allow the District to utilize the services of three contractors to inspect playground equipment, replace damaged outdated play equipment, and install new equipment where the existing equipment is damaged and/or vandalized. The purchasing agreements also allow for the installation of resilient surfacing and basketball court areas throughout the District. Play equipment, play structures, and play areas allow the District to create educationally useful, physically challenging, and safe outdoor play environments. The proposed contractors will ensure that installations at District schools are consistent with the rules and regulations of the Consumer Products Safety Improvement Act of 2008 (CPSIA), the National playground Safety Institute (the governing bodies for play safety), and our District goals for K-12 physical education curriculum.

Play structures in the District are models from two manufacturers: Midstates Recreation (Michigan Playgrounds LLC) or Landscape Structures, Inc. (Landscape Structures). Snider/Burke, Inc. (Snider) is an industry leader in the areas of outdoor sport equipment (i.e., for District basketball courts) and engineered wood fiber installation. The District is continuing to expand our early childhood opportunities and is adding several new locations. Many schools have preschool licensing in need of immediate renewal. These factors require these three vendors for contract renewal.
Midstates Recreation has been in the recreation industry for 19 years and has assisted in the design and installation of several play structures in the District's inventory including past installations at Mackenzie Elementary-Middle School, Gompers Elementary-Middle School, Amelia Earhart Elementary-Middle School, Wayne Elementary School, Bagley Elementary School of Journalism and Technology, Carleton Elementary School, Durfee Elementary-Middle School, Gardner Elementary School, Mason Academy, and Spain Elementary-Middle School.

Landscape Structures has been a vendor with the District for the last 12 years and has installed structures at Edward 'Duke Ellington' Conservatory of Music & Art at Beckham, Schulze Academy for Technology and Arts, Golightly Education Center, and Charles Wright Academy of Arts and Science.

Snider/Burke has been doing business in the Detroit area with several installations at city of Detroit Parks and Recreation properties and is an industry leader in the areas of outdoor sport equipment, engineered wood fiber, and outdoor fitness equipment. They have installed nine basketball courts at District elementary-middle schools and have installed engineered wood fiber at several locations.

**Gap Analysis:**
If the cooperative purchasing agreements are not approved, the lack of contracted services for repairs and new play structures would put the District out of compliance with U.S. Consumer Products Safety Commission regulations regarding play equipment. More importantly, the proper installation and maintenance of new and existing play equipment and facilities will help to minimize students' injuries on District playgrounds with the added benefit of reducing or eliminating potential litigation.

**Previous Outcomes:**

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Midstates Recreation</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021-2022</td>
<td></td>
<td>$174,717</td>
</tr>
<tr>
<td>2022-2023</td>
<td></td>
<td>$409,040</td>
</tr>
<tr>
<td>2023-2024*</td>
<td></td>
<td>$325,000</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Landscape Structures, Inc.</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021-2022</td>
<td></td>
<td>$194,828</td>
</tr>
<tr>
<td>2022-2023</td>
<td></td>
<td>$187,237</td>
</tr>
<tr>
<td>2023-2024*</td>
<td></td>
<td>$325,000</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Snider/Burke, Inc.</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year</td>
<td>Amount</td>
<td></td>
</tr>
<tr>
<td>--------------</td>
<td>--------------</td>
<td></td>
</tr>
<tr>
<td>2021-2022</td>
<td>$265,661</td>
<td></td>
</tr>
<tr>
<td>2022-2023</td>
<td>$323,862</td>
<td></td>
</tr>
<tr>
<td>2023-2024*</td>
<td>$200,000</td>
<td></td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

**Expected Outcomes:**
The District will utilize the services of three contractors to inspect playground equipment, replace damaged outdated play equipment, install new equipment where there is none or is outdated and dangerous, repair damaged and vandalized play equipment, and install resilient surfacing and basketball court areas throughout the District.

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
$1,200,000 from General Funds

**Bid Process:** The District has selected these contractors through the Sourcewell Cooperative Contract Network. The contracts expire February 17, 2025 with one (1) one-year option for renewal.

**Contact for Item:**
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: machion.jackson@detroitk12.org

---

**Subject**

14.18 Approval of a Contract Renewal with GDI and RNA

**Meeting**

May 14, 2024 - Regular Board Meeting

**Category**

14. Consent Agenda (Administrative Items)

**Access**

Public

**Type**

Action

**Recommended Action**

Motion to approve a contract renewal with GDI Integrated Service and RNA Facilities Management for facility management services through June 30, 2025 in a total amount not-to-exceed $64,866,656.

**Recommendation:**

---

[File Attachments]

- 20-0184FY22_Burke_COOP Agreement.pdf (51 KB)
- 20-0185_Playworld_COOP Agreement.pdf (49 KB)
- 010521_Landscape Structures_COOP Agreement.pdf (483 KB)
That the School Board approve a contract renewal for complete facility management services with:

i. GDI Integrated Services for facility services through June 30, 2025, in an amount not-to-exceed $46,912,104.

ii. RNA Facilities Management for facility management services through June 30, 2025, in an amount not-to-exceed $17,954,552.

Note: The Board previously approved a contract for RNA Facilities Management for landscaping.

The total amount not-to-exceed $64,866,656.

**Description and Background:**
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

Under the current contract renewal, GDI Integrated Services (GDI) and RNA Facilities Management (RNA) will provide complete facilities management for the District’s school and administrative buildings.

RNA Facilities Management
Since its inception, RNA Facilities Management (RNA) has specialized in janitorial, facility management and engineering, maintenance, painting, snow removal and landscaping services. During its 30 years in the industry, RNA has serviced numerous organizations in healthcare, education, and municipal support buildings. RNA currently provides janitorial services within the city of Detroit at the Northwest Activity Center, Offices of Workforce Development, and the Academy of Arts and Sciences. In December 2020, RNA partnered with Relovent Capital Solutions to further strengthen its resource base.

**Gap Analysis:**
The District requires skilled facility management vendors to provide custodial and maintenance services for all District buildings. Without the service of an outside contractor, the District would be responsible for providing these services which would require increased capacity and higher operating expenses.

**Previous Outcomes:**

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>GDI Integrated Services</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td>$50,628,900</td>
<td></td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$48,752,934</td>
<td></td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td>$43,491,044</td>
<td></td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024
<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td>$13,193,273</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$17,108,456</td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td>$16,305,477</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

**These amounts include expenditures on the landscape maintenance contract.

Each facility management vendor is scored utilizing several Key Performance Indicator (KPI) metrics to track their progress on a quarterly basis throughout the contract period. The tables below illustrate several of these KPIs that speak to major areas of their performance. The goal for each KPI is 90% except for work order completion. GDI and RNA have worked diligently as strategic partners to increase the performance levels of their teams. With ongoing weekly feedback sessions and discussions surrounding their work, communication between the District and the vendor has helped to support these efforts (see charts below).

<table>
<thead>
<tr>
<th>GDI</th>
<th>FY 23</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Q1</td>
</tr>
<tr>
<td>Custodial Cleanliness Principal’s Report</td>
<td>94%</td>
</tr>
<tr>
<td>Deliverables in Accordance with Schedule</td>
<td>80%</td>
</tr>
<tr>
<td>Consistency In Service Delivery</td>
<td>0</td>
</tr>
<tr>
<td>Number of Work Orders Completed vs. Reported</td>
<td>88%</td>
</tr>
<tr>
<td>Engineer Monthly Completed Tasks</td>
<td>99%</td>
</tr>
<tr>
<td>Custodial Workforce Sustainability (Retention Rate)</td>
<td>97%</td>
</tr>
<tr>
<td>Number of Emergency Work Orders Completed (as percentage of total)</td>
<td>0.33%</td>
</tr>
<tr>
<td>Number of Preventative Maintenance Work Orders Completed (as percentage of total)</td>
<td>5.64%</td>
</tr>
<tr>
<td>Maintenance Costs are within Budget and Contract Guidelines (Parts, materials, etc.)</td>
<td>109%</td>
</tr>
<tr>
<td>Energy Consumption Savings (Gas, Electrical, Water &amp; Sewage) Note: Savings reflective of the actual usage metrics reported (cfm, kwh, etc.), not the expenditures</td>
<td>E: 4% W:11% G: 2.6%</td>
</tr>
<tr>
<td>---------------------------</td>
<td>-----------------</td>
</tr>
<tr>
<td>Monthly Billing: Invoices are accurate for Labor hours and rates (actual hours worked)</td>
<td>95%</td>
</tr>
<tr>
<td>Monthly Billing: Parts/Materials purchases are in accordance with the contract (Jobs $3,000 (+), no taxes, no tools, etc.)</td>
<td>96%</td>
</tr>
</tbody>
</table>

| KPI Score | 21 | 21 | 25 | 28 | 23.75 |
| KPI Max Score | 39 | 39 | 39 | 39 | 39 |
| KPI % | 54% | 54% | 64% | 72% | 61% |

<table>
<thead>
<tr>
<th>RNA</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>Avg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Custodial Cleanliness Principal’s Report</td>
<td>80%</td>
<td>71%</td>
<td>78%</td>
<td>81%</td>
<td>78%</td>
</tr>
<tr>
<td>Deliverables in Accordance with Schedule</td>
<td>90%</td>
<td>90%</td>
<td>90%</td>
<td>90%</td>
<td>90%</td>
</tr>
<tr>
<td>Consistency In Service Delivery</td>
<td>0</td>
<td>0</td>
<td>9</td>
<td>0</td>
<td>2.25</td>
</tr>
<tr>
<td>Work Orders Closed ≤7 days</td>
<td>70%</td>
<td>73%</td>
<td>75%</td>
<td>75%</td>
<td>73%</td>
</tr>
<tr>
<td>Number of Work Orders Completed vs. Reported</td>
<td>73%</td>
<td>76%</td>
<td>89%</td>
<td>74%</td>
<td>78%</td>
</tr>
<tr>
<td>Engineer Monthly Completed Tasks</td>
<td>99%</td>
<td>99%</td>
<td>99%</td>
<td>99%</td>
<td>99%</td>
</tr>
<tr>
<td>Custodial Workforce Sustainability (Retention Rate)</td>
<td>96%</td>
<td>97%</td>
<td>97%</td>
<td>97%</td>
<td>97%</td>
</tr>
<tr>
<td>Number of Emergency Work Orders Completed (as percentage of total)</td>
<td>0.10%</td>
<td>0.36%</td>
<td>0.95%</td>
<td>0.39%</td>
<td>0.45%</td>
</tr>
<tr>
<td>Number of Preventative Maintenance Work Orders Completed (as percentage of total)</td>
<td>1.69%</td>
<td>0.80%</td>
<td>0.14%</td>
<td>2.29%</td>
<td>1.2%</td>
</tr>
<tr>
<td>Maintenance Costs are within Budget and Contract Guidelines (Parts, materials, etc.)</td>
<td>132%</td>
<td>99%</td>
<td>104%</td>
<td>65%</td>
<td>100%</td>
</tr>
</tbody>
</table>
Expected Outcomes:
GDI and RNA will continue to provide complete facility management provisional custodial, engineering, maintenance, electrical, and building trade services to District schools and administrative buildings. It is expected both GDI and RNA will continue to provide high quality custodial and facilities maintenance services, timely completion and record keeping of work orders, project management of special projects, and community use events as designated. All services will be performed within the original scope of services of the awarded contract for each vendor.

Alignment to Strategic Plan:
Responsible Stewardship

Financial Impact:
$64,866,656 from General Funds.

| KPI Score | 21 | 22 | 23 | 27 | 23.25 |
| KPI Max Score | 39 | 39 | 39 | 39 | 39 |
| KPI % | 54% | 56% | 59% | 69% | 60% |

<table>
<thead>
<tr>
<th>GDI Integrated Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Labor, Daily Operations, Profit</td>
</tr>
<tr>
<td>Parts &amp; Materials</td>
</tr>
<tr>
<td>Community Use</td>
</tr>
<tr>
<td>Contingency (10%)</td>
</tr>
<tr>
<td>Total</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>RNA Facilities Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Labor, Daily Operations, Profit</td>
</tr>
</tbody>
</table>
Bid Process: RFP 21-0115 was issued on DemandStar and received four (4) response(s). There were four bidders for this contract service: Cleanetics, Diversified Cleaning Services, RNA (incumbent) and GDI Integrated Facility (incumbent). The recommendation to award GDI and RNA these contracts is based on financial stability, facility management experience and competency in performing the majority of each of the services provided internally.

RNA also holds a landscaping contract with the District that the Board approved in April of 2024 as well as this facilities management contract.

Contact for Item:
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: machion.jackson@detroitk12.org

File Attachments
21-0158 Mod 005 FY25 RNA Facilities Contract.pdf (269 KB)
21-0115 Mod 003 FY25 GDI Services Inc.pdf (261 KB)

Administrative File Attachments
21-0115 Facilities Management Responses.zip (23,188 KB)
**Recommendation:**
That the School Board approve a one-year Office Space License Agreement for RNA Facilities Management through June 30, 2025, in an amount not-to-exceed $5,478.

**Description and Background:**
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

RNA Facilities Management (RNA) currently rents 334 square feet of space in the District’s Support Services Complex, Building C located at 1601 Farnsworth, Detroit. RNA’s management staff uses the assigned space to collaborate with the District’s facilities team and access stored equipment more effectively. This Office Space License Agreement is for one (1) year and will run concurrently with the facility management contract.

Under RNA’s current contract with the District, RNA supplies building engineers, custodians, maintenance staff, supervision personnel, supplies, and equipment to twenty of the District’s school buildings.

Since its start as a Woman Business Enterprise (WBE) in 1991, RNA Facilities Management (RNA) has specialized in janitorial, facility management, engineering, maintenance, painting, snow removal, and landscaping services. RNA’s corporate offices are based in Ann Arbor, Michigan. During its 30 plus years in the industry, RNA has serviced numerous organizations in healthcare, education, and municipal support buildings. RNA currently supplies janitorial services within the city of Detroit at the Northwest Activity Center, Denver Public Schools, Beaumont/Corwell Health System, Marriott, and the City of Birmingham (MI). In December 2020, RNA partnered with Relevant Capital Solutions to further strengthen its resource base.

**Gap Analysis:**
Without this License Agreement with RNA, the District would have less real-time access to RNA's management teams daily to help provide enhanced responses, as they service District buildings for maintenance, custodial, and snow removal services. The approval of the RNA Office Space License Agreement will allow the District to support a local presence with RNA staff under the facility management contract.

**Previous Outcomes:**

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Total Sq. Feet</th>
<th>Rate/Sq. Foot</th>
<th>Monthly Rental</th>
<th>Annual Rental</th>
</tr>
</thead>
<tbody>
<tr>
<td>2022 – 2023</td>
<td>334</td>
<td>$15.42</td>
<td>$429.17</td>
<td>$5,149.98</td>
</tr>
<tr>
<td>2023 – 2024</td>
<td>334</td>
<td>$15.88</td>
<td>$441.99</td>
<td>$5,303.92</td>
</tr>
</tbody>
</table>

**Expected Outcomes:**
RNA (Licensee) will pay the District $5,478 during the year, equal to $16.40 per square foot, on 334 square feet of space, payable in twelve monthly installments of $456.47 from July 1, 2024, through June 30, 2025.

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
The District will receive $5,478 in rental payments for FY 2025.

**Contact for Item:**
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: machion.jackson@detroitk12.org

**Administrative File Attachments**
RNA - DPS Office License Signed.pdf (468 KB)

**Subject**
14.20 Approval of an Office Space License Agreement with GDI Integrated Facility Services

**Meeting**
May 14, 2024 - Regular Board Meeting

**Category**
14. Consent Agenda (Administrative Items)

**Access**
Public

**Type**
Action

**Recommended Action**
Motion to approve an Office Space License Agreement with GDI Integrated Facility Services through June 30, 2025, in an amount not to exceed $17,171.

**Recommendation:**
That the School Board approve a one-year Office Space License Agreement with GDI Integrated Facility Services through June 30, 2025, in an amount not to exceed $17,171.

**Description of Background:**
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

GDI Integrated Facility Services currently rents 1,047 square feet of space in the District’s Support Services Complex, Building C, located at 1601 Farnsworth, Detroit. The assigned space is used by GDI’s management staff to collaborate with the District’s facilities team and access stored
equipment more effectively. This Office Space License Agreement is for one (1) year and will run concurrently with the facility management contract.

Under GDI’s current contract with the District, GDI provides building engineers, custodians, maintenance staff, supervision personnel, supplies, and equipment to ninety-six (96) of the District's school and administrative buildings.

Founded in 1926, GDI has been providing janitorial services across the United States and Canada. In addition to janitorial services, GDI has expanded its service offerings to include maintenance, mechanical and electric services in a wide range of business sectors including schools, airports, office centers and healthcare facilities. GDI Integrated Services is a publicly traded company with annual revenues of over $1.1 Billion.

**Gap Analysis:**
Without this License Agreement with GDI, the District would have less real-time access to GDI’s management teams daily to help provide enhanced responses, as they service District buildings for maintenance and custodial services. The approval of the GDI Office Space License Agreement will allow the District to maintain a local presence with GDI staff under the facility management contract.

**Previous Outcomes:**

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Total Sq. Feet</th>
<th>Rate/Sq. Foot</th>
<th>Monthly Rental</th>
<th>Annual Rental</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021 – 2022</td>
<td>1,047</td>
<td>$14.97</td>
<td>$1,306,13</td>
<td>$15,673.59</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>1,047</td>
<td>$15.42</td>
<td>$1,345.32</td>
<td>$16,143.80</td>
</tr>
<tr>
<td>2023 – 2024</td>
<td>1,047</td>
<td>$15.88</td>
<td>$1,385.53</td>
<td>$16,626.36</td>
</tr>
</tbody>
</table>

**Expected Outcomes:**
GDI (Licensee) will pay the District $17,171 during the year, equal to $16.40 per square foot, on 1,047 square feet of space, payable in twelve monthly installments of $1,430.90 from July 1, 2024, through June 30, 2025.

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
The District will receive $17,171 in rental payments for FY2025.

**Contact for Item:**
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: machion.jackson@detroitk12.org
Subject: 14.21 Approval of a Contract Renewal with James T. Stephens dba Redmont Signs

Meeting: May 14, 2024 - Regular Board Meeting

Category: 14. Consent Agenda (Administrative Items)

Access: Public

Type: Action

Recommended Action: Motion to approve a contract renewal with James T. Stephens dba Redmont Signs for outdoor signage through June 30, 2025 in an amount not-to-exceed $400,000.

Recommendation:
That the School Board approve a contract renewal with James T. Stephens dba Redmont Signs for outdoor signage through June 30, 2025 in an amount not-to-exceed $400,000.

Description and Background:
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

This contract renewal would ensure the installation of new signage and to repair existing damaged signage. The District is continuing the process of standardizing site elements of all 104 school buildings and locations. Across the District, name changes, vandalism, weather, and wear and tear are making it important to provide new signs and repairs to adequately serve public communication needs and to clearly identify our educational buildings. Previously, the District had not had a District-wide signage program since the bond program of 2004. Many of those signs installed that year are now showing serious signs of wear and tear. Many do not have letters to fit them, and parts for repairs on some are hard to find. It is crucial that the District provides the public with messaging including dates for upcoming testing, enrollment, holidays and regular breaks, and other important information.

Redmont Signs, is an industry leader in marquee and other lighted signage and sign repairs. For over 50 years, they have provided tens of thousands of signs nationally and internationally and they have completed signage projects for the District in the past.

Gap Analysis:
If this contract renewal is not approved, the District will have buildings that either lack signage or have damaged signage due to wear and tear. This installation and service contract allows the District to effectively communicate with parents, staff, and the public regarding specifics of our schools and programming associated with them.

Previous Outcomes:
During fiscal year 2023, Redmont installed seven illuminated identification signs, with seven additional lighted outdoor, wall mounted signs currently being fabricated for installation for the upcoming fiscal year. This was done to implement a vision that all District buildings are identifiable and standardized across all District school facades.

<table>
<thead>
<tr>
<th>Redmont Signs, LLC d/b/a Stewart Signs**</th>
<th>Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fiscal Year</td>
<td>Expenditures</td>
</tr>
<tr>
<td>2022 – 2023</td>
<td>$279,578</td>
</tr>
<tr>
<td>2023 – 2024*</td>
<td>$50,000*</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024

**Contract reassigned to James T. Stephens dba Redmont Signs from EBSCO Sign Group, LLC dba Stewart Signs.

**Expected Outcomes:**
The District will utilize the services of Redmont to install new signage and repair existing signage over numerous schools, including the temporary placement of Paul Robeson Malcolm X. The scope includes furnishing and installing new marquee signs at some of those locations, and repairing signs where it is determined that they can be used and will remain functioning following those repairs. Additionally, continued installation of illuminated exterior identification signage will be included.

Additional expected services include design work (i.e., drawings with school logos for approval), labor and materials, supervision, system programming, and training sessions with operation manuals.

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
$400,000 from General Fund

**Bid Process:** RFP #19-0254 was issued on DemandStar. Based on evaluation of the proposal, Stewart Signs Inc. was awarded the work as the supplier to provide these services based on its capability, experience, and competitive pricing to provide the services requested.

**Contact for Item:**
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: Machion.jackson@detroit.k12.mi.us

File Attachments
19-0254 Mod 007 FY25 James T. Stephens dba Redmont Signs renewal (1).pdf (160 KB)

Administrative File Attachments
Subject: 14.22 Approval of a Contract with Wadsworth Solutions

Meeting: May 14, 2024 - Regular Board Meeting

Category: 14. Consent Agenda (Administrative Items)

Access: Public

Type: Action

Recommended Action: Motion to approve a contract with Wadsworth Solutions for automated HVAC system control services for Facility Master Plan (FMP) construction projects through December 31, 2029, in an amount not-to-exceed $378,665.

Recommendation:
That the School Board approve a contract with Wadsworth Solutions for automated HVAC system control services for Facility Master Plan (FMP) construction projects through December 31, 2029, in an amount not-to-exceed $378,665.

Description and Background:
This item was recommended for approval by the Academic Committee on April 22, 2024, and recommended for approval by the Finance Committee on April 26, 2024.

Wadsworth Solutions has provided integrated HVAC system control services for the District’s HVAC control systems at Bates, Bethune, Burton, Bow, Clippert, Neinas, Henderson, J.R. King, Mann, Cass Tech, Academy of Americas – Logan, Randolph, and Central High School. The integration consists of connecting the building’s HVAC controls, by way of the district IT network, to a central computer. This provides remote access to the building’s HVAC equipment for monitoring and troubleshooting equipment problems.

Wadsworth Solutions is a leading provider of sophisticated building systems and technologies. Since the advent of building automation systems, Wadsworth Solutions has been at the forefront of designing, installing, and maintaining cutting-edge systems to meet clients' needs. The firm has completed work for various educational institutions, such as Toledo Public Schools, Freemont Public Schools, Cleveland Metropolitan School District, Bowling Green State University, Terra Community College and Macomb Community College.

Gap Analysis:
If this contract is not approved, the District will experience heating and cooling system control issues with newly installed equipment that will have an impact on the learning environment in addition to costly remediation work. Furthermore, building engineers and their area managers will continue to make attempts to manage temperatures manually in each room creating work inefficiencies.
**Previous Outcomes:**
Since 2021, Wadsworth Solutions has been successful in modernizing HVAC systems controls at schools within the District. The enhancement of the control system now provides remote access to the building’s HVAC equipment for monitoring and troubleshooting equipment problems.

<table>
<thead>
<tr>
<th>Wadsworth Solutions</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fiscal Year</strong></td>
</tr>
<tr>
<td>2021 – 2022</td>
</tr>
<tr>
<td>2022 – 2023</td>
</tr>
<tr>
<td>2023 – 2024*</td>
</tr>
</tbody>
</table>

*Approved Purchase Orders as of 04/02/2024*

**Expected Outcomes:**
Wadsworth Solutions will provide integration work for the HVAC systems and related temperature control instrumentation for the Facility Master Plan projects and various buildings throughout the District as needed based on their qualifications and experience with schools that the company has previously constructed. Wadsworth Solutions will serve as the Systems Integration Agent. The expected level of expenditures will increase this year due to the significant planning of integration work required during the design process of new schools funded by the Facilities Master Plan.

Wadsworth Solutions will provide the system integration design work for:

<table>
<thead>
<tr>
<th>Schools</th>
</tr>
</thead>
<tbody>
<tr>
<td>Paul Robeson Malcolm X (new building)</td>
</tr>
<tr>
<td>Carstens (new building)</td>
</tr>
<tr>
<td>Southeastern High School – CTE Annex (new building)</td>
</tr>
<tr>
<td>Pershing High School (new building)</td>
</tr>
<tr>
<td>Phoenix (new building)</td>
</tr>
<tr>
<td>Cody High School (new building)</td>
</tr>
<tr>
<td>Charles Wright (addition)</td>
</tr>
<tr>
<td>Western High School (addition)</td>
</tr>
<tr>
<td>CMA High School (addition)</td>
</tr>
<tr>
<td>Other buildings throughout the District as needed</td>
</tr>
</tbody>
</table>

**Alignment to Strategic Plan:**
Responsible Stewardship

**Financial Impact:**
$378,665 from Facility Master Plan Funds
Contract Amount | $344,241
---|---
Contingency (10%) | $34,424
**Total** | **$378,665**

*Bid Process:* On February 16, 2024, an RFP was posted to solicit system integration agent firms to provide services for Facility Master Plan (FMP) 1 and FMP 5. Via DemandStar, 865 vendors were notified of the RFP, and three vendors attended the pre-bid conference on March 1, 2024. Two responses were received on or by March 20, 2024. An Evaluation Committee was convened March 21, 2024.

**Contact for Item:**
Name: Machion Jackson, Deputy Superintendent of Operations
Phone: (313) 873 – 6532
Email: machion.jackson@detroitk12.org

**File Attachments**
*File Attachments C103-2015 WADSWORTH (SI FMP 1.5) 04032024 finalized (002).pdf (17,571 KB)*

**Administrative File Attachments**
*24-0154 Responses.zip (49,536 KB)*

### 15. Policies

**Subject**
**15.01 Amendment to Policy 1435 - Telecommuting for Professional Staff (Second Read)**

Meeting | May 14, 2024 - Regular Board Meeting
---|---
Category | 15. Policies
Access | Public
Type | Action

**Recommended Action**
Second Read of Amendment to Policy 1435 - Telecommuting for Professional Staff

Policy has been edited to include language that would allow telecommuting in special circumstances, including but not limited to, building or facility malfunction, closure, etc.

This amended policy was up for 1st read at the December 12, 2023 Regular Board Meeting (“RBM”) and no edits were offered. This policy amendment is now being presented for a 2nd read.

**File Attachments**
*Policy 1435 Telecommuting for Professional Staff - edit uploaded for May 14 2024 RBM.pdf (150 KB)*
### 15.02 Amendment to Policy 5610 - Emergency Removal, Suspension and Exclusion of Nondisabled Students (Second Read)

- **Meeting**: May 14, 2024 - Regular Board Meeting
- **Category**: 15. Policies
- **Access**: Public
- **Type**: Action
- **Recommended Action**: First Read of Amendment to Policy 5610 - Emergency Removal, Suspension and Exclusion of Nondisabled Students

This policy was reviewed and revised as part of the Policy Modernization Project.

This amended policy was up for 1st read at the December 12, 2023 Regular Board Meeting (“RBM”) and no edits were offered. This policy amendment is now being presented for a 2nd read.

**File Attachments**
- [Policy 5610 Emergency Removal Suspension and Expulsion of Nondisabled Students - edit uploaded for May 14 2024 RBM.pdf (233 KB)](https://go.boarddocs.com/mi/detroit/Board.nsf/Private?open&login#)

### 15.03 Amendment to Policy 7510 - Community Use of Schools (Second Read)

- **Meeting**: May 14, 2024 - Regular Board Meeting
- **Category**: 15. Policies
- **Access**: Public
- **Type**: Action
- **Recommended Action**: Second Read of Amendment to Policy 7510 - Community Use of Schools

Policy has been edited to add criteria for community use applications submitted by for-profit organizations. The attached draft has been edited to include changes requested by Policy Committee members at the August 21, 2023 Policy Committee Meeting regarding use of facilities for profit generating activities.

This amended policy was up for 1st read at the December 12, 2023 Regular Board Meeting (“RBM”) and no edits were offered. This policy amendment is now being presented for a 2nd read.

**File Attachments**
- [Policy 7510 Community Use of School Facilities - edit uploaded for May 14, 2024 RBM.pdf (207 KB)](https://go.boarddocs.com/mi/detroit/Board.nsf/Private?open&login#)

### 15.04 Proposed Policy TBN42 - Student Transfer (Second Read)
Based on the Policy Committee's request, made at the August 21, 2023 PCM, a new in-district student transfer policy is being proposed.

This amended policy was up for 1st read at the December 12, 2023 Regular Board Meeting ("RBM") and no edits were offered. This policy amendment is now being presented for a 2nd read.

**File Attachments**

Policy TBN42 Student Transfer - uploaded for May 14, 2024 RBM.pdf (79 KB)

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<table>
<thead>
<tr>
<th>Subject</th>
<th>15.05 Amendment to Policy 7540.03 - Student Technology Acceptable Use and Safety (Second Read)</th>
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<tr>
<td>Meeting</td>
<td>May 14, 2024 - Regular Board Meeting</td>
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<td>Category</td>
<td>15. Policies</td>
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<tr>
<td>Access</td>
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<tr>
<td>Recommended Action</td>
<td>Second Read of Amendment to Policy 7540.03 - Student Technology Acceptable Use and Safety</td>
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</table>

This policy has been edited to: (i) revise the existing language regarding the us of artificial intelligence (AI) and natural language processing (NLP) by listing out the full terms and not only the acronyms of AI and NLP; and (iii) add a cross reference to Policy 5600 - Student Code of Conduct.

This amended policy was up for 1st read at the April 9, 2024 Regular Board Meeting ("RBM") and no edits were offered. This policy amendment is now being presented for a 2nd read.

**File Attachments**

Policy 7540.03 Student Technology Acceptable Use and Safety Edit Uploaded for May 14 2024 RBM.pdf (176 KB)

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<table>
<thead>
<tr>
<th>Subject</th>
<th>15.06 Technical Correction to Policy 8305 - Information Security (Second Read)</th>
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</table>
Policy has been edited to: (i) address a scrivener's error and correct same by including a "technical" correction; (ii) adds reference to definition of the term "District Information and Technology Resources"; and (iii) adds a cross reference to Policy 0100 - Definitions. This amended policy was up for 1st read at the April 9, 2024 Regular Board Meeting ("RBM") and no edits were offered. This policy amendment is now being presented for a 2nd read.

File Attachments
Technical Correction to Policy 8305 - Information Security uploaded for May 14, 2024 RBM.pdf (157 KB)

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This (new) policy is being proposed for review, consideration and adoption. It will codify in District policy the District's public safety operations. Currently, such operations are only codified in state law. Further, this policy will serve as the internal or institutional vehicle to support implementation of standard operating procedures ("SOPs") for officers. This amended policy was up for 1st read at the April 9, 2024 Regular Board Meeting ("RBM") and no edits were offered. This policy amendment is now being presented for a 2nd read.

File Attachments
TBN 43 - Public Safety (New Policy) uploaded for May 14, 2024 RBM.pdf (126 KB)

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16. Announcements

Subject 16.01 Announcements
Meeting May 14, 2024 - Regular Board Meeting
### 17. Adjournment

**Subject**  
17.01 Adjournment

<table>
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