DPSCD Vendor Fair

Randolph Career & Technical Center
November 15, 2019
We are on a journey.

Reform doesn’t happen once. Reform is a process.
VISION
The Future We Want
All students will have the knowledge, skills and confidence necessary to thrive in our city, our nation, our world.

MISSION
The Work We Do
We educate and empower every student, in every community, every day, to build a stronger Detroit.

Transformative Culture
Outstanding Achievement
Whole Child Commitment
Exceptional Talent
Responsible Stewardship
Analyze core systems and begin to improve them while we rebuild trust.

Meaningfully improve core functions while we invest in signature initiatives that establish an attractive value proposition for families and staff.

Realize initial returns with improvements to school culture and achievement at proof point schools.

Ensure consistent implementation of successful reforms and strong program offerings across schools.

Evolve approach and offerings to ensure sustainable improvement over time.

By the end of the year, we will be successful if we see...

- Increased enrollment, fewer vacancies, improved attendance
- Initial gains in early literacy and in mathematics, concentrated growth in proof point schools
- Proficiency and growth improvements districtwide
- Achievement gaps half the size of 2017-18 levels
SMART NEW SCHOOL OPTIONS

The District is also able to respond nimbly when opportunities arise to recapture student enrollment and expand in neighborhoods where seats are needed.

- Attract new parents with Montessori at Edmonson Elementary
- Draw more neighborhood high school students with a new Academy of the Americas campus
- Relieve overcrowding at Mackenzie with a new neighborhood school at Barton Elementary
- Recapture neighborhood students at Hamilton Elementary
- Innovate with partners on a new examination school at Marygrove
- Create new career advancement opportunities with city at new Davis Aerospace city airport campus
DPS exists to collect debt millages and repay its debts. This includes operating and capital debts.

What does DPS collect and repay?

DPS collects two millages to repay its debt:
- 18 Mills repays operating debt
- 13 Mills repays capital debt

DPSCD is the operating school district and owns all facilities. DPSCD receives state and federal funding for operations.

Because the operating and capital debts remained with DPS, DPSCD is now able to:

Rebuild the District to support student achievement

DPS and DPSCD are NOT the same. They are two completely different entities. They are similar in that both are managed by the DSPCD board and appointed superintendent.

What You Should Know About DPS and DPSCD
This is good, but there is more to do...

We must also invest in our facilities
Current Status of Our Facilities
The District contracted with OHM Advisors and Alpha to conduct a school site assessment to determine the outstanding issues and the costs to bring the school facilities to 2020 facilities standards.

- Created a Facility Condition Index (FCI) score for each building (FCI = repair costs / replacement costs)
- Nearly 25% of District buildings are currently in Deficient or Failing condition, this will grow to 90% in the next 10 years based on national standards
- The District conducted an IT school assessment which identified an additional $45M in outstanding issues

### What the Facility Assessment Revealed

<table>
<thead>
<tr>
<th>Category</th>
<th>2018</th>
<th>2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Heating &amp; Cooling</td>
<td>$107.8</td>
<td>$350.2</td>
</tr>
<tr>
<td>Building Exterior</td>
<td>$221.8</td>
<td>$350.2</td>
</tr>
<tr>
<td>Building Interior</td>
<td>$158.0</td>
<td>$374.4</td>
</tr>
<tr>
<td>Site</td>
<td>$36.1</td>
<td>$83.5</td>
</tr>
<tr>
<td>Additional Systems</td>
<td>$125.2</td>
<td>$221.8</td>
</tr>
<tr>
<td></td>
<td>$99.6</td>
<td></td>
</tr>
<tr>
<td></td>
<td>$107.8</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$526 M</td>
<td>$1.5 B</td>
</tr>
</tbody>
</table>

The lack of facility investments over the last 10 years during Emergency Management resulted in significant facility deficiencies.

The cost of facility deficiencies will increase over the next few years if investments are not made.

What the Facility Assessment Revealed

![Bar chart showing facility condition index (FCI) for 2018 and 2023.](chart)

**KEY:**
- **GOOD:** 0 - 10
- **FAIR:** 11 - 30
- **DEFICIENT:** 31 - 60
- **FAILING:** 61 - 100
## School Building Investments Made to Date

<table>
<thead>
<tr>
<th>Category</th>
<th>Completed</th>
<th>In-Progress/Planned</th>
<th>Total Investments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Heating &amp; Cooling</td>
<td>$294,838</td>
<td>$4,099,000</td>
<td>$4,393,838</td>
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<tr>
<td>Building Exterior</td>
<td>$7,436,300</td>
<td>$7,836,200</td>
<td>$15,272,500</td>
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<tr>
<td>Building Interior</td>
<td>$403,000</td>
<td>$300,000</td>
<td>$703,000</td>
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<tr>
<td>Additional Systems</td>
<td>$2,465,943</td>
<td>$5,336,677</td>
<td>$7,802,619</td>
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<tr>
<td>Site</td>
<td>$1,028,043</td>
<td>$800,000</td>
<td>$1,828,043</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$11,628,123</strong></td>
<td><strong>$18,371,877</strong></td>
<td><strong>$30,000,000</strong></td>
</tr>
</tbody>
</table>

The District has allocated $30 million from its fund balance to begin addressing the most immediate building needs. Slightly more than half of this total has been allocated to address the most critical building exterior needs within the District.
The District has identified over 80 project types across 48 schools to invest the remainder of the $30 Million Capital Projects balance.

DPSCD plans continued annual investments in Capital Projects until a long-term plan is put in place.
What to Expect Next – Approximate Timeline

- **Winter 2019**
  - Roofing

- **Early Spring 2020**
  - Masonry
  - Site Work

- **Early Summer 2020**
  - Architecture

**General Contractor**
- Windows
- Asphalt
- Painting
- Abatement
- HVAC
- Plumbing
- Electrical

Expect to see RFPs available on DemandStar.
Procurement Process and Getting Paid
Our Procurement Philosophy

DPSCD is committed to a Procurement process that:

- Exemplifies integrity
- Is disciplined and centered on excellence
- Adheres to relevant laws, Board policies, and District procedures

DPSCD will procure quality goods and services:

- From innovative strategic suppliers
- That are delivered on time, every time
- That are offered at the right price
- That provide DPSCD with the highest value possible
Procurement is Collaborative

**Schoools** – work with the Operations team to determine and prioritize needs

**Central Office** – Procurement drives the process with the support and involvement of the Operations team

**Suppliers** – Collaborate with the Procurement and Operations teams to provide goods and services at the optimal value

**EVERYONE is involved in providing the best value, products and services for our students and staff!**
Steps to Becoming a Vendor to DPSCD

DPSCD utilizes on-line bidding platforms for RFPs

Suppliers need to be registered on one of the platforms utilized:

- DemandStar
- SIGMA

The RFP process is facilitated electronically to allow equal access to information and communication

1. Register with DemandStar & SIGMA
2. Respond to Competitive Solicitations
3. Sign Contract & Complete Vendor Forms
4. Commence work only after PO is issued
1. **RFP is posted**

2. **Vendors ask questions**
   Procurement posts responses

3. **Monitor** bidding sites for updates to RFP scope, timelines and terms

4. **Proposals submitted** with details and alternatives when appropriate

5. **Proposals are assessed and evaluated**

6. **Suppliers are notified**

7. **Contracts awarded** after required approvals
Getting Paid

Payment Cycle: Net 45
• Current average is 23 days

Suppliers also play a role in getting paid on time....

Payment is issued to the supplier within 45 business days of the invoice being submitted to Accounts Payable.

Please do not delay submitting invoices as it will hold up payment.

Complete authorized work from a valid Purchase Order

Provide invoice for work completed to Accounts Payable and requesting department

Invoice approval by Requesting Department

Check is issued
QUESTIONS?

THANK YOU!